

# FCS Financial A New Tax Bill: What You Need To Know Now

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# **Speaker Introduction**

#### Paul Neiffer, Principal, CliftonLarsonAllen

- Frequent national speaker on taxation, agricultural, farm bill and estate tax topics
- Current chair of the AICPA National Agriculture
   Conference committee.
- Past President of Farm Financial Standards Council
- Author of the "FarmCPA" Top Producer column
- Primary source for nationally recognized blog "FarmCPAToday.com"













# Summary

- Overall tax rates decrease
- New Section 199A 20% farm deduction
- Limitations on itemized deductions
- Double of lifetime Estate/Gift tax exemption
- All of above reverts back to current law in 2026
- Increased Section 179 and bonus depreciation
- Other provisions

# **Married Filing Joint Tax Rates**

Current Law					
Taxable Income	Tax Rate				
-	10.0%				
\$19,050	15.0%				
\$77,400	25.0%				
\$156,150	28.0%				
\$237,950	33.0%				
\$424,950	35.0%				
\$480,050	39.6%				

Final Bill				
Taxable Income	Tax			
	Rate			
-	10.0%			
\$19,050	12.0%			
\$77,400	22.0%			
\$165,000	24.0%			
\$315,000	32.0%			
\$400,000	35.0%			
\$600,000	37.0%			





# **Single Tax Rates**

Current Law					
Taxable	Tax				
Income	Rate				
-	10.0%				
\$9,525	15.0%				
\$38,700	25.0%				
\$93,700	28.0%				
\$195,450	33.0%				
\$424,950	35.0%				
\$426,700	39.6%				

Final Bill				
Taxable	Tax			
Income	Rate			
-	10.0%			
\$9,525	12.0%			
\$38,700	22.0%			
\$82,500	24.0%			
\$157,500	32.0%			
\$200,000	35.0%			
\$500,000	37.0%			

Note: The marriage penalty for the 37% tax bracket





# **Capital Gains & Kiddie Tax**

- Capital Gains No changes
  - Still retain Zero Tax Rate on effectively same income levels
    - ♦ Up to \$101,800 tax free for MFJ
    - ♦ Up to \$50,900 tax free for singles
  - Maximum rate still 20%
  - Retains Net Investment Income Tax of 3.8%
- Kiddie Tax no longer tied to Parent's Income
  - Makes grain gifts taxed at Trust and Estate Tax Rates
    - ♦ Essentially 37% on gifts over \$12,500





#### **Standard Deduction: 2018**

#### **Standard Deduction**

- MFJ = \$24,000
- Single = \$12,000
- H of H = \$18,000

#### **Personal Exemptions**

Repealed

Zero tax amount:	<u>2017</u>	<u>2018</u>
Joint	\$20,800	\$24,000
Single	\$10,400	\$12,000





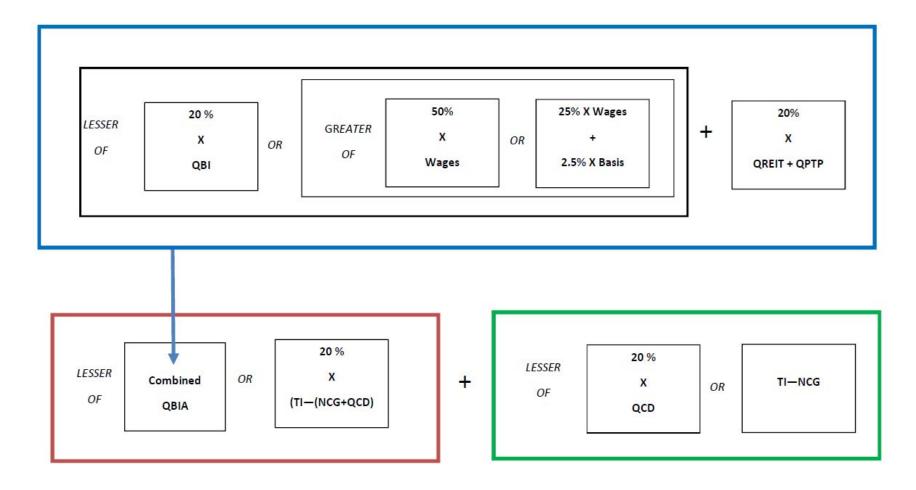
# **New Section 199A Pass-Through Deduction**

- 20% deduction on net farm income
- If income above threshold amount (\$207,500 single \$415,000 MFJ), then limited to greater of:
  - 50% of wages paid
  - 25% of wages paid plus 2.5% of qualified property
- Plus 20% of REIT and PTP income
- Further limited to 20% of taxable income less capital gains less cooperative payments

# **New Section 199A Deduction for Co-op Sales**

- If farmer sells to a co-op and is a patron, the net deduction is the lessor of:
  - 20% of gross payments from the co-op, or
  - Taxable income less capital gains

# **Qualified Business Income Deduction**







Farmer has sales of \$5 million and \$1 million total taxable

income

Net Farm Income is

\$1 million, wages of \$500,000

If he sells his grain to a NON-CO-OP then deduction is \$200,000

If he sells all his grain to a CO-OP then 20% deduction equals \$1 million and eliminates taxable income





to a NON-CO-OP then NO 20% deduction

Farmer has sales of \$5 million and \$1 million total taxable income

Net farm income is zero

If he sells all his grain to a CO-OP then \$1 million deduction wiping out taxable income

If he sells his grain





Farmer has sales of \$5 million and \$1 million total taxable income

Net Farm Income is \$1 million, wages of \$500,000

If he sells his grain to a NON-CO-OP \$200,000 allowed since limit is \$250,000

If he sells all his grain to a CO-OP then \$1 million deduction wiping out taxable income







Farmer has sales of \$5 million and \$1 million total taxable income which includes \$500k of **Capital Gains** 

Net Farm Income is \$500,000

\$1 million, wages of

If he sells his grain to a NON-CO-OP \$100,000 due to 20% of TI – CG limitation

If he sells all his grain to a CO-OP then deduction is limited to \$500k due to TI-CG limitation





# How Much is Co-Op 199A Really Worth?

Taxable income before Sec. 199A	\$ 1,000,000	\$ 500,000	\$ 100,000
Number of bushels needed to eliminate TI	1,428,571	 714,286	142,857
Income tax with no Sec. 199A	\$ 310,979	\$ 126,379	\$ 13,879
Income tax with regular Sec. 199A	\$ 236,179	\$ 91,379	\$ 9,479
Maximum Tax Savings Per Bushel	\$ 0.17	\$ 0.13	\$ 0.07
Tax savings per bushel with extra 50% BU	\$ 0.11	\$ 0.09	\$ 0.04
Tax savings per bushel if TI is 50% less TI	\$ 0.06	\$ 0.05	\$ 0.03

Does it offset extra transportation and storage costs plus higher price paid by non-co-op, if any. Also, does not reduce self-employment tax. See January 7, 2018 blog post at www.farmcpatoday.com.







# **Child and Family Tax Credits**

- Child credit: Increase from \$1,000 to \$2,000
  - No change to "qualifying child" definition: < age 17</li>
- Plus \$500 credit for dependent not a qualifying child for \$2,000 credit
- Refundable portion = \$1,400 & indexed
- Phase-out begins at MFJ of \$400,000 AGI (up from \$110K); Single at \$200,000 (up from \$75K)



#### **Itemized Deductions**

- Overall limit/phase-out: Repeal
- Home mortgage interest: Repeal home equity 2018
- Residential acquisition debt: Grandfathered if incurred < 12-16-17</li>
- For new debt incurred after 12-15-17:
  - Residential acquisition debt limit of \$750,000 (was \$1M)
  - Can still have two homes



#### **Itemized Deductions: Taxes**

- Allow aggregate deduction of \$10,000 for income or sales tax, plus real property tax
- Does not affect payments for farmers, crop-share landlords and cash-rent landlords on their operations.
- This is only for personal taxes



#### **Itemized Deductions**

- Gambling loss <u>and expenses</u>: Limited to winnings
- Charitable: 50%-of-AGI limit to 60%
- Strategy: Prepay charitable via donor-advised fund (DAF)
  - Strategy is applicable in any high-rate year





#### **Itemized and Other Deductions**

- All Misc. 2% deductions gone
- Medical expenses allowed for excess of 7.5% of AGI for 2017 & 2018
- Pre- AGI alimony repealed & no income->payee
  - Effective for divorce decrees executed after 2018



# **Employer-provided Housing & Meals**

- House proposed cap of \$50,000 on exclusion with phase-out
- Not available to ≥5% owners
  - Must be reported as income to owner
  - C Corporation still allowed the deduction
- This did not get included in final bill
- Employer provided meals now deductible <u>at 50%</u> 1-1-18 to 12-31-25
- After 12-31-25, <u>no deduction</u> for employer provided meals on business premises, etc.





# **Estate, Gift and GST Tax**

- Doubled exclusion: \$5M to \$10M + indexing for estates between 1-1-18 and 12-31-25
  - Deaths in 2017: Present exclusion is \$5,490,000
  - Will be \$11.2 million for 2018
- Retain annual gift tax exclusion (\$15K)
- Reverts back to current law in 2026



#### **AMT**

- Retained for individuals
- Higher Exemption Amount
  - \$109,400 up from \$78,750 (MFJ)
  - \$70,300 up from \$50,600 (Single)
- Higher Thresholds for Phase-out
  - \$1 million for MFJ, up from \$160,900
  - \$500,000 for singles, up from \$120,700



# **Corporate Taxes**

- Flat 21% rate
- Corporate AMT repealed
- May be an actual 40% tax increase for most farmers who kept corporate taxable income under \$50,000

# **Corporate Tax Example**

Farm partnership with four equal C corporation owners

Partnership income of \$200,000

rship ne of ,000 Under old law, the corporations each paid \$7,500 or \$30,000 of total taxes

Under new law, each corporation pays \$10,500 or \$42,000 total, a 40% increase





#### **Section 179**

- Bumps to \$1 million in 2018 (indexed to inflation)
  - Phase-out starts at \$2.5 million (indexed)
  - Adds roofs, HVAC, Sec. Systems
- Can be used to optimize taxable income if farmer elects out of bonus depreciation

# **Bonus Depreciation**

- Expense 100% acquired and placed in service
   >9/27/17 and before 1/1/2023
  - Includes new and <u>used</u>
- Phased-out beginning in 2023
  - 80% in 2023
  - 60% in 2024
  - 40% in 2025
  - 20% in 2026
  - Zero thereafter



# **Expansion of Cash Method of Accounting**

- Farmers retain cash method of accounting
  - If gross revenues under \$25 million, then Sec. 263A does not apply for preproductive costs (orchards and vineyards). Not sure how to "elect" back in yet.
- Unlimited cash method still allowed for all non C corporation farming taxpayers
  - C corporations limited to \$25 million
  - Partnerships with a C corporation over \$25 million limited





# **Business Interest Expense**

- Disallowed: Excess of 30% of business adjusted taxable income
  - Determined without interest expense, interest income,
     NOL, depreciation, amortization, depletion (EBIDTA)
    - ♦ EBIT is used beginning in 2022 (depreciation is deducted)
  - Determined at tax filer level (1065, 1120-S)
  - Excess carried forward
- No disallowance for farms with average gross receipts <\$25 million</li>



# **Special Farmer Interest Provision**

- If gross revenue over \$25 million, then farmer can elect to deduct 100% of business interest expense
  - Must use ADS for depreciation of 10 year + assets (longer lives)
  - Farm Equipment still enjoy shorter life
  - Can't take bonus depreciation on 10 year or longer life assets

#### **Other Business Provisions**

- Net Operating Loss: Limited to 80% of pre-NOL taxable income
- Pre 2018 NOLs still allowed at 100%
- Repeal carrybacks for non-farmers
- Allows two-year carryback for farms



# **Other Farm Business Changes**

- Section 1031 exchanges for only real property
  - Personal property exchanges taxable; but asset expensing offsets the gain
- Section 199 domestic production deduction repealed
- Drops <u>NEW</u> farm machinery from 7 years to 5
  - Used farm equipment still at 7 years
- 200db depreciation on farm equipment
- Limits all net business losses to \$500k
  - Repeals & replaces current excess farm loss rules





# Section 1031 Equipment Exchange Example

Farmer has old combine worth \$200,000

Trades it in on new combine worth \$500,000

combine worth 500,000

Old law – no gain, \$300k cost basis (Section 179 or bonus)

New Law -\$200k gain, \$500k combine fully deducted





# Section 1031 Equipment Exchange Example – State Law

Old law – no gain, \$300k cost basis depreciated over 7 years

Farmer has old combine worth \$200,000

Trades it in on new combine worth \$500,000

New Law - \$200k gain, \$500k depreciated over 5-7 years (large tax hit in year of sale)









# **Questions**

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