

Quarterly Report June 30, 2022

MANAGEMENT'S DISCUSSION AND ANALYSIS

The following commentary reviews the consolidated financial condition and consolidated results of operations of FCS Financial, ACA and its subsidiaries, FCS Financial, FLCA and FCS Financial, PCA. This discussion should be read in conjunction with both the unaudited consolidated financial information and related notes included in this Quarterly Report as well as Management's Discussion and Analysis included in our Annual Report for the year ended December 31, 2021.

Due to the nature of our financial relationship with AgriBank, FCB (AgriBank), the financial condition and results of operations of AgriBank materially impact our members' investment. To request free copies of AgriBank financial reports or additional copies of our report, contact us at:

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FORWARD-LOOKING INFORMATION

Any forward-looking statements in this Quarterly Report are based on current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from expectations due to a number of risks and uncertainties. More information about these risks and uncertainties is contained in our 2021 Annual Report. We undertake no duty to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

AGRICULTURAL AND ECONOMIC CONDITIONS

Missouri crop conditions are generally average. Per the United States Department of Agriculture Crop Progress and Condition report for the third week of June 2022, 97% of the corn has emerged with 70% rated good to excellent condition. For soybeans, 85% were planted with 69% emerged comparable with historical averages.

Commodity prices for cash grains remain strong, offsetting some of the higher input and fuel costs for the 2022 crop year. Demand should remain strong due to global production concerns and supply chain challenges impacting availability of feed and cereal grains. Concerns exist with the high cost of inputs beyond 2022 and implications on profit margins.

For the protein sector, stocker and feeder steer prices remain above prices from one year ago and notably higher than the five-year average. Higher fed cattle prices, stable processing levels and reduction in the United States (U.S.) beef cowherd provides support for feeder animal prices. Net U.S. pork exports year-to-date 2022 have declined by 17%. Led by a steep decline in exports to China due to its increase in domestic pork production, this is the lowest level in six years. Livestock profit margins will continue to be challenged by high feed costs.

Land values in the Association's territory remain on a positive trend with continued strong demand for cropland and pastureland. Auction activity declined during the second quarter consistent with historic seasonal patterns. The rising interest rate environment has not yet impacted interest for agriculture properties due to liquidity maintained by well capitalized farm operations, non-farm investor demand and the use of real estate as an inflationary hedge.

LOAN PORTFOLIO

Loan Portfolio

Total loans were \$5.6 billion at June 30, 2022, an increase of \$142.4 million from December 31, 2021.

Portfolio Credit Quality

The credit quality of our portfolio improved from December 31, 2021. Adversely classified loans decreased to 1.6% of the portfolio at June 30, 2022, from 2.0% of the portfolio at December 31, 2021. Adversely classified loans are loans we have identified as showing some credit weakness according to our credit standards. We have considered portfolio credit quality in assessing the reasonableness of our allowance for loan losses.

In certain circumstances, government agency guarantee programs are used to reduce the risk of loss. At June 30, 2022, \$288.7 million of our loans were substantially guaranteed under these government programs.

Risk Assets

Components of Risk Assets		
(dollars in thousands)	June 30,	December 31,
As of:	2022	2021
Loans:		
Nonaccrual	\$13,241	\$11,400
Accruing restructured	2,564	1,040
Accruing loans 90 days or more past due		
Total risk loans	15,805	12,440
Other property owned		
Total risk assets	\$15,805	\$12,440
Total risk loans as a percentage of total loans	0.3%	0.2%
Nonaccrual loans as a percentage of total loans	0.2%	0.2%
Current nonaccrual loans as a percentage of total nonaccrual loans	85.4%	93.8%
Total delinquencies as a percentage of total loans	0.1%	0.1%

Note: Accruing loans include accrued interest receivable.

Our risk assets have increased from December 31, 2021, but have remained at acceptable levels. Despite the increase in risk assets, total risk loans as a percentage of total loans were well within our established risk management guidelines.

Allowance for Loan Losses

The allowance for loan losses is an estimate of inherent losses on loans in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on periodic evaluation of factors such as loan loss history, estimated probability of default, estimated loss severity, portfolio quality, and current economic and environmental conditions.

Allowance Coverage Ratios

	June 30,	December 31,
As of:	2022	2021
Allowance as a percentage of:		
Loans	0.3%	0.3%
Nonaccrual loans	127.1%	147.8%
Total risk loans	106.5%	135.5%

In our opinion, the allowance for loan losses was reasonable in relation to the risk in our loan portfolio at June 30, 2022.

RESULTS OF OPERATIONS

Profitability Information

 (dollars in thousands)

 For the six months ended June 30
 2022
 2021

 Net income
 \$52,242
 \$51,828

 Return on average assets
 1.8%
 2.0%

 Return on average members' equity
 9.9%
 10.4%

Changes presented in the profitability information chart relate directly to:

- Changes in income discussed in this section
- Changes in assets discussed in the Loan Portfolio section
- Changes in capital discussed in the Funding, Liquidity, and Capital section

Changes in Significant Components of Net Income

(in thousands)			(decrease) in
For the six months ended June 30	2022	2021	net income
Net interest income	\$66,926	\$60,057	\$6,869
Non-interest income	17,768	21,217	(3,449)
Non-interest expense	32,425	29,097	(3,328)
Provision for income taxes	27	349	322
Net income	\$52,242	\$51,828	\$414

Net Interest Income

Changes in Net Interest Income

(in thousands)	
For the six months ended June 30	2022 vs 2021
Changes in volume	\$6,859
Changes in interest rates	811
Changes in nonaccrual income and other	(801)
Net change	\$6,869

Non-Interest Income

The change in non-interest income was primarily due to fee income. The decrease in fee income is related to fees received from the U.S. Small Business Administration for the origination of Paycheck Protection Program loans in 2021.

Non-Interest Expense

The Farm Credit System insurance expense increased in 2022 primarily due to a higher premium rate charged by the Farm Credit System Insurance Corporation (FCSIC) on accrual loans. The premium rate, which is primarily impacted by System growth, was increased from 16 basis points to 20 basis points during June of 2022. The change was applied retroactively to all of calendar year 2022. The premium rate for 2021 was 16 basis points. The FCSIC Board meets periodically throughout the year to review premium rates and has the ability to change these rates at any time.

FUNDING, LIQUIDITY, AND CAPITAL

We borrow from AgriBank, under a note payable, in the form of a line of credit. Our note payable is scheduled to mature on December 31, 2023. We intend to renegotiate the note payable no later than the maturity date. The repricing attributes of our line of credit generally correspond to the repricing attributes of our loan portfolio, which significantly reduces our market interest rate risk. Due to the cooperative structure of the Farm Credit System and as we are a stockholder of AgriBank, we expect this borrowing relationship to continue into the foreseeable future. Our other source of lendable funds is from equity.

The components of cost of funds associated with our note payable include:

- A marginal cost of debt component
- A spread component, which includes cost of servicing, cost of liquidity, and bank profit
- A risk premium component, if applicable

We were not subject to a risk premium at June 30, 2022, or December 31, 2021.

Total members' equity increased \$32.7 million from December 31, 2021, primarily due to net income for the period which was partially offset by patronage distribution accruals.

The Farm Credit Administration (FCA) Regulations require us to maintain minimums for our common equity tier 1, tier 1 capital, total capital, and permanent capital risk-based capital ratios. In addition, the FCA requires us to maintain minimums for our non-risk-adjusted ratios of tier 1 leverage and unallocated retained earnings and equivalents leverage. Refer to Note 6 in our 2021 Annual Report for a more complete description of these ratios. Effective January 1, 2022, the FCA regulations slightly modified the calculation of the unallocated retained earnings and equivalents leverage ratio to include certain additional deductions. The modification did not have a material impact on this ratio.

Regulatory Capital Requirements and Ratios

				Capital	
	June 30,	December 31,	Regulatory	Conservation	
As of:	2022	2021	Minimums	Buffer	Total
Risk-adjusted:					
Common equity tier 1 ratio	15.3%	16.4%	4.5%	2.5%	7.0%
Tier 1 capital ratio	15.3%	16.4%	6.0%	2.5%	8.5%
Total capital ratio	15.6%	16.7%	8.0%	2.5%	10.5%
Permanent capital ratio	15.4%	16.4%	7.0%	N/A	7.0%
Non-risk-adjusted:					
Tier 1 leverage ratio	16.2%	17.3%	4.0%	1.0%	5.0%
Unallocated retained earnings and equivalents leverage ratio	16.0%	18.3%	1.5%	N/A	1.5%

Capital ratios are directly impacted by the changes in capital, as more fully explained in this section, the changes in assets, as discussed in the Loan Portfolio section, and off-balance sheet commitments, as disclosed in Note 10 in our 2021 Annual Report.

CERTIFICATION

The undersigned have reviewed the June 30, 2022, Quarterly Report of FCS Financial, ACA, which has been prepared under the oversight of the Audit Committee and in accordance with all applicable statutory or regulatory requirements. The information contained herein is true, accurate, and complete to the best of our knowledge and belief.

Kenneth Bergmann Chairperson of the Board FCS Financial, ACA

David D. Janish Chief Executive Officer FCS Financial, ACA

Starla Harper Chief Financial Officer FCS Financial, ACA

August 8, 2022

CONSOLIDATED STATEMENTS OF CONDITION

FCS Financial, ACA (in thousands) (Unaudited)

As of:	June 30, 2022	December 31, 2021
ASSETS		
Loans	\$5,610,500	\$5,468,056
Allowance for loan losses	16,834	16,854
Net loans	5,593,666	5,451,202
Investment in AgriBank, FCB	142,124	134,343
Accrued interest receivable	47,068	45,779
Deferred tax assets, net		155
Other assets	97,259	87,523
Total assets	\$5,880,117	\$5,719,002
LIABILITIES		
Note payable to AgriBank, FCB	\$4,744,299	\$4,596,666
Accrued interest payable	19,790	15,936
Deferred tax liabilities, net	194	
Patronage distribution payable	20,479	36,830
Other liabilities	21,050	27,971
Total liabilities	4,805,812	4,677,403
Contingencies and commitments (Note 3)		
MEMBERS' EQUITY		
Protected members' equity	3	4
Capital stock and participation certificates	12,389	12,472
Unallocated surplus	1,061,913	1,029,123
Total members' equity	1,074,305	1,041,599
Total liabilities and members' equity	\$5,880,117	\$5,719,002

The accompanying notes are an integral part of these Consolidated Financial Statements.

CONSOLIDATED STATEMENTS OF INCOME

FCS Financial, ACA (in thousands) (Unaudited)

	Three Months	Six Months Ended		
For the period ended June 30	2022	2021	2022	2021
Interest income	\$53,439	\$45,327	\$103,029	\$90,122
Interest expense	19,708	15,056	36,103	30,065
Net interest income	33,731	30,271	66,926	60,057
Provision for loan losses	-			
Net interest income after provision for loan losses	33,731	30,271	66,926	60,057
Non-interest income				
Patronage income	7,197	6,847	13,497	12,786
Financially related services income	134	73	370	332
Fee income	2,040	2,900	3,703	7,832
Other non-interest income	26	20	198	267
Total non-interest income	9,397	9,840	17,768	21,217
Non-interest expense				
Salaries and employee benefits	8,227	7,747	17,214	16,098
Other operating expense	8,242	6,652	15,211	12,998
Other non-interest expense			-	1
Total non-interest expense	16,469	14,399	32,425	29,097
Income before income taxes	26,659	25,712	52,269	52,177
(Benefit from) provision for income taxes	(32)	240	27	349
Net income	\$26,691	\$25,472	\$52,242	\$51,828

The accompanying notes are an integral part of these Consolidated Financial Statements.

CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY

FCS Financial, ACA (in thousands) (Unaudited)

	Protected Members' Equity	Capital Stock and Participation Certificates	Unallocated Surplus	Total Members' Equity
Balance at December 31, 2020	\$6	\$12,168	\$962,803	\$974,977
Net income			51,828	51,828
Unallocated surplus designated for patronage distributions			(17,379)	(17,379)
Capital stock and participation certificates issued		772		772
Capital stock and participation certificates retired	(1)	(607)		(608)
Balance at June 30, 2021	\$5	\$12,333	\$997,252	\$1,009,590
Balance at December 31, 2021	\$4	\$12,472	\$1,029,123	\$1,041,599
Net income			52,242	52,242
Unallocated surplus designated for patronage distributions			(19,452)	(19,452)
Capital stock and participation certificates issued		490		490
Capital stock and participation certificates retired	(1)	(573)		(574)
Balance at June 30, 2022	\$3	\$12,389	\$1,061,913	\$1,074,305

The accompanying notes are an integral part of these Consolidated Financial Statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1: ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

The accompanying unaudited Consolidated Financial Statements contain all adjustments necessary for a fair presentation of the interim financial information and conform to generally accepted accounting principles in the United States of America (GAAP) and the prevailing practices within the financial services industry. This interim Quarterly Report is prepared based upon statutory and regulatory requirements and in accordance with GAAP. However, certain disclosures required by GAAP are omitted. The results of the six months ended June 30, 2022, are not necessarily indicative of the results to be expected for the year ending December 31, 2022. The interim financial statements and the related notes in this Quarterly Report should be read in conjunction with the Consolidated Financial Statements and related notes included in our Annual Report for the year ended December 31, 2021.

The Consolidated Financial Statements present the consolidated financial results of FCS Financial, ACA and its subsidiaries FCS Financial, FLCA and FCS Financial, PCA. All material intercompany transactions and balances have been eliminated in consolidation.

Recently Issued or Adopted Accounting Pronouncements

We have assessed the potential impact of accounting standards that have been issued by the Financial Accounting Standards Board (FASB) and have determined the following standards to be applicable to our business. While we are a nonpublic entity, our financial results are closely related to the performance of the combined Farm Credit System. Therefore, we typically adopt accounting pronouncements in alignment with other System institutions.

In June 2016, the FASB issued Accounting Standards Update (ASU) 2016-13 "Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments." The guidance was originally effective for non-U.S. Securities Exchange Commission filers for our first quarter of 2021. In November 2019, the FASB issued ASU 2019-10 which amended the mandatory effective date for this guidance for certain institutions. We have determined we qualify for the deferral of the mandatory effective date. As a result of the change, the standard is effective for	Description The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-forsale securities would also be recorded through an allowance for credit losses.	Adoption status and financial statement impact We expect to adopt the standard as of January 1, 2023. The development and validation of our model to estimate credit losses for our loan portfolio is substantially complete. Processes and internal controls related to the model and the estimation of credit losses for loans are currently being designed. We are in the process of drafting disclosures and accounting policies. The extent of the impact on our financial statements will depend on economic conditions, forecasts and the composition of our loan portfolio at the time of adoption.
our first quarter of 2023 and early adoption is permitted.		
In March 2022, the FASB issued ASU 2022-02 "Financial Instruments - Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures." The guidance is effective at the same time	This guidance eliminates the accounting guidance for troubled debt restructurings by creditors in Subtopic 310-40, Receivables - Troubled Debt Restructurings by Creditors, while enhancing disclosure requirements for certain loan	We intend to adopt the standard concurrently with the adoption of ASU 2016-13 as amended. The adoption of this guidance is not expected to have a material impact on our financial statements, but will modify certain disclosures

NOTE 2: LOANS AND ALLOWANCE FOR LOAN LOSSES

Loans by Type

that ASU 2016-13 is adopted.

(dollars in thousands)				
As of:	June 30, 20	22	December 31,	2021
	Amount	%	Amount	%
Real estate mortgage	\$3,437,232	61.3%	\$3,362,319	61.6%
Production and intermediate-term	607,090	10.8%	702,116	12.8%
Agribusiness	1,169,166	20.8%	1,030,672	18.8%
Other	397,012	7.1%	372,949	6.8%
Total	\$5,610,500	100.0%	\$5,468,056	100.0%

required under ASU 2016-13

The other category is primarily composed of rural infrastructure related loans and other diversified industries in our capital markets portfolio.

refinancings and restructurings.

Aging Analysis of Loans					
	30-89	90 Days		Not Past Due	
(in thousands)	Days	or More	Total	or Less than 30	
As of June 30, 2022	Past Due	Past Due	Past Due	Days Past Due	Total
Real estate mortgage	\$1,791	\$597	\$2,388	\$3,468,355	\$3,470,743
Production and intermediate-term	562	984	1,546	614,135	615,681
Agribusiness	-	-	-	1,173,628	1,173,628
Other	86		86	397,430	397,516
Total	\$2,439	\$1,581	\$4,020	\$5,653,548	\$5,657,568
	30-89	90 Days		Not Past Due	
	Days	or More	Total	or Less than 30	
As of December 31, 2021	Past Due	Past Due	Past Due	Davis Doot Due	Total
	1 401 240	Fasi Due	rasi Due	Days Past Due	Total
Real estate mortgage	\$2,154	\$	\$2,154	\$3,393,272	\$3,395,426
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Real estate mortgage	\$2,154	\$	\$2,154	\$3,393,272	\$3,395,426
Real estate mortgage Production and intermediate-term	\$2,154 598	\$ 138	\$2,154	\$3,393,272 710,410	\$3,395,426 711,146

Note: Accruing loans include accrued interest receivable.

There were no loans 90 days or more past due and still accruing interest at June 30, 2022, or December 31, 2021.

Risk Loans

Risk loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms.

Risk Loan Information		
(in thousands)	June 30,	December 31,
As of:	2022	2021
Volume with specific allowance	\$480	\$5,269
Volume without specific allowance	15,325	7,171
Total risk loans	\$15,805	\$12,440
Total specific allowance	\$327	\$4,051
For the six months ended June 30	2022	2021
Income on accrual risk loans	\$46	\$36
Income on nonaccrual loans	457	1,258
Total income on risk loans	\$503	\$1,294
Average risk loans	\$11,173	\$11,889

Note: Accruing loans include accrued interest receivable.

We had no material commitments to lend additional money to borrowers whose loans were classified as risk loans at June 30, 2022.

Troubled Debt Restructurings (TDRs)

In situations where, for economic or legal reasons related to the borrower's financial difficulties, we grant a concession for other than an insignificant period of time to the borrower that we would not otherwise consider, the related loan is classified as a TDR, also known as a formally restructured loan for regulatory purposes. A concession is generally granted in order to minimize economic loss and avoid foreclosure. Concessions vary by program and borrower and may include interest rate reductions, term extensions, payment deferrals, or an acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. Loans classified as TDRs are considered risk loans. All risk loans are analyzed within our allowance for loan losses. We record a specific allowance to reduce the carrying amount of the restructured loan to the lower of book value or net realizable value of collateral. There may be modifications made in the normal course of business that would not be considered TDRs.

There were no TDRs that occurred during the six months ended June 30, 2022.

We completed TDRs of certain production and intermediate-term loans during the six months ended June 30, 2021. Our recorded investment in these loans just prior to and immediately following the restructuring was \$354 thousand. The recorded investment is the unpaid principal amount of the receivable

increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, and acquisition costs and may also reflect a previous direct charge-off of the investment.

There were no TDRs that defaulted during the six months ended June 30, 2022, or 2021, in which the modification was within twelve months of the respective reporting period.

TDRs Outstandi	ng
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(in thousands) As of:	June 30, 2022	December 31, 2021
Accrual status:		
Real estate mortgage	\$577	\$811
Production and intermediate-term	213	229
Agribusiness	1,774	
Total TDRs in accrual status	\$2,564	\$1,040
Nonaccrual status:		
Real estate mortgage	\$374	\$2,243
Production and intermediate-term	489	629
Agribusiness		3
Total TDRs in nonaccrual status	\$863	\$2,875
Total TDRs:		
Real estate mortgage	\$951	\$3,054
Production and intermediate-term	702	858
Agribusiness	1,774	3
Total TDRs	\$3,427	\$3,915

There were no commitments to lend to borrowers whose loans have been modified in a TDR at June 30, 2022.

Allowance for Loan Losses

Changes	in /	Allowand	e for	Loan	Losses

(in thousands) Six months ended June 30	2022	2021
Balance at beginning of period	\$16,854	\$16,850
Loan recoveries	22	25
Loan charge-offs	(42)	(29)
Balance at end of period	\$16,834	\$16,846

NOTE 3: CONTINGENCIES AND COMMITMENTS

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the Consolidated Financial Statements. We do not anticipate any material losses because of these contingencies or commitments.

We may be named as a defendant in certain lawsuits or legal actions in the normal course of business. At the date of these Consolidated Financial Statements, our management team was not aware of any material actions. However, management cannot ensure that such actions or other contingencies will not arise in the future.

Refer to Note 10 in our 2021 Annual Report for additional detail regarding contingencies and commitments.

NOTE 4: FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market for the asset or liability. Accounting guidance also establishes a fair value hierarchy, with three input levels that may be used to measure fair value. Refer to Note 2 in our 2021 Annual Report for a more complete description of the three input levels.

We did not have any assets or liabilities measured at fair value on a recurring basis at June 30, 2022, or December 31, 2021.

Non-Recurring Basis

We may be required, from time to time, to measure certain assets at fair value on a non-recurring basis.

Assets Measured at Fair Value on a Non-Recurring Basis

(in thousands)

As of June 30, 2022	Fair Value Measurement Using			Total Fair	
	Level 1	Level 2	Level 3	Value	
Impaired loans	\$	\$	\$161	\$161	
As of December 31, 2021	Fair Value Measurement Using			Total Fair	
	Level 1	Level 2	Level 3	Value	
Impaired loans	\$	\$	\$1,279	\$1,279	

Valuation Techniques

Impaired Loans: Represents the carrying amount of loans which were evaluated for individual impairment based on the appraised value of the underlying collateral. When the value of the collateral, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. If the process uses observable market-based information, they are classified as Level 2. If the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters, they are classified as Level 3.

NOTE 5: SUBSEQUENT EVENTS

We have evaluated subsequent events through August 8, 2022, which is the date the Consolidated Financial Statements were available to be issued. There have been no material subsequent events that would require recognition in our Quarterly Report or disclosure in the Notes to Consolidated Financial Statements.