

Quarterly Report September 30, 2021

### MANAGEMENT'S DISCUSSION AND ANALYSIS

The following commentary reviews the consolidated financial condition and consolidated results of operations of FCS Financial, ACA and its subsidiaries, FCS Financial, FLCA and FCS Financial, PCA. This discussion should be read in conjunction with both the unaudited consolidated financial information and related notes included in this Quarterly Report as well as Management's Discussion and Analysis included in our Annual Report for the year ended December 31, 2020.

Due to the nature of our financial relationship with AgriBank, FCB (AgriBank), the financial condition and results of operations of AgriBank materially impact our members' investment. To request free copies of AgriBank financial reports or additional copies of our report, contact us at:

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### FORWARD-LOOKING INFORMATION

Any forward-looking statements in this Quarterly Report are based on current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from expectations due to a number of risks and uncertainties. More information about these risks and uncertainties is contained in our 2020 Annual Report. We undertake no duty to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

### **COVID-19 PANDEMIC**

As domestic public health measures have been implemented to limit the spread of COVID-19, including the availability of vaccines, many or all restrictions have been lifted across the United States. While the emergence of COVID-19 variants may negatively impact economic conditions, the overall economy continues to recover, and the outlook is positive for many sectors, including agriculture. Most recently, the federal government has announced a vaccine mandate for certain employers and we expect this mandate will likely impact our Association.

The extent to which the COVID-19 pandemic continues to impact the Association will depend on future developments that are highly uncertain and cannot be predicted. However, we have withstood the significant challenges presented to date. Our business continuity response allowed us to continue to serve our mission, and the availability of a remote work environment, when deemed necessary, allowed us to continue to maintain the health of our employees and operate without loss of key functions due to illness. We have not had any significant changes to internal controls over financial reporting due to working remotely.

### AGRICULTURAL AND ECONOMIC CONDITIONS

Crop conditions in Missouri are average to good, depending on weather conditions and moisture levels across the state. Per the United States Department of Agriculture Crop Progress and Condition Report for the third week of September in Missouri, 56 percent of corn is in good condition, equal to the previous year; and 62 percent of soybeans are rated in good to excellent condition.

Commodity prices remain strong, specifically cash grains and oil, driven by economic fundamentals of lower supply and robust demand. However, South America is expected to increase its acreage which may discourage further longer-term upward movement. Supply chain challenges continue with certain large U.S. ports on the west coast operating at less than 70 percent capacity due to labor shortages. The Federal Reserve has recently signaled the start of tapering its asset purchases; the first step towards eventually raising interest rates; which will impact the cost of funds that ultimately influences inflation measures and input costs that in part drive the strength of demand drivers for agricultural products.

In the protein sector, producer prices are stable to improving, although increased feed costs and supply chain challenges remain. The impact of severe drought in parts of the U.S. continues to drive herd decisions as purchased feed costs increase and availability of water becomes scarce. However, U.S. cattle exports remain strong with activity up 113 percent as compared to this date last year. In the pork industry, African Swine Fever concern has increased with the first cases in the Western Hemisphere in more than 40 years detected in the Dominican Republic and Haiti.

Farmland values in the Association's territory remain on a positive trend as continued factors including an increased demand for both cropland and pastureland, low interest rates, and limited supply are still present, although flattening demand signals are starting to emerge such as increasing days on market at certain price points. Recreational properties continue an upward trend in value for reasons comparable to those for cropland and pastureland

as well as the continued desire of buyers to spend time away from more populated metropolitan areas due to the pandemic. As a result of the limited supply and high demand, marketing times for farmland and recreational properties are shorter than typical as selling agents have lists of buyers looking to buy Missouri farmland and rural properties when they become available.

## **LOAN PORTFOLIO**

#### Loan Portfolio

Total loans were \$5.2 billion at September 30, 2021, an increase of \$297.1 million from December 31, 2020. The increase was primarily due to continued demand for mortgage loans across all segments of the portfolio.

The Paycheck Protection Program (PPP) is a guaranteed loan program administered by the U.S. Small Business Administration (SBA) created in response to the COVID-19 pandemic. We obtained approval from the SBA in 2020 to participate as a lender in the PPP. The PPP provides for payment deferral, and when certain requirements are fulfilled, loan forgiveness. As of May 31, 2021, when the PPP ended, we had successfully processed \$38.7 million in PPP loans for member-owners with primarily production and intermediate-term and agribusiness type loans. We are working with our member-owners gathering documentation and submitting applications for the forgiveness of the PPP loans and \$35.4 million has been forgiven as of September 30, 2021.

### **Portfolio Credit Quality**

The credit quality of our portfolio improved from December 31, 2020. Adversely classified loans decreased to 2.3% of the portfolio at September 30, 2021, from 2.9% of the portfolio at December 31, 2020. Adversely classified loans are loans we have identified as showing some credit weakness outside our credit standards. We have considered portfolio credit quality in assessing the reasonableness of our allowance for loan losses.

In certain circumstances, government agency guarantee programs are used to reduce the risk of loss. At September 30, 2021, \$304.6 million of our loans were, substantially, guaranteed under these government programs.

#### **Risk Assets**

Components of Risk Assets		
(dollars in thousands)	September 30,	December 31,
As of:	2021	2020
Loans:		
Nonaccrual	\$8,432	\$14,928
Accruing restructured	1,516	1,508
Accruing loans 90 days or more past due		
Total risk loans	9,948	16,436
Other property owned		
Total risk assets	\$9,948	\$16,436
Total risk loans as a percentage of total loans	0.2%	0.3%
Nonaccrual loans as a percentage of total loans	0.2%	0.3%
Current nonaccrual loans as a percentage of total nonaccrual loans	97.8%	78.9%
Total delinquencies as a percentage of total loans	0.1%	0.1%

Note: Accruing loans include accrued interest receivable.

Our risk assets have decreased from December 31, 2020, and have remained at acceptable levels. Total risk loans as a percentage of total loans were well within our established risk management guidelines.

The decrease in nonaccrual loans was primarily due to the payoff of a few larger loans. Nonaccrual loans remained at an acceptable level at September 30, 2021, and December 31, 2020.

## Allowance for Loan Losses

The allowance for loan losses is an estimate of inherent losses on loans in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on periodic evaluation of factors such as loan loss history, estimated probability of default, estimated loss severity, portfolio quality, and current economic and environmental conditions.

### **Allowance Coverage Ratios**

	September 30,	December 31,
As of:	2021	2020
Allowance as a percentage of:		_
Loans	0.3%	0.3%
Nonaccrual loans	199.1%	112.9%
Total risk loans	168.7%	102.5%

In our opinion, the allowance for loan losses was reasonable in relation to the risk in our loan portfolio at September 30, 2021.

## **RESULTS OF OPERATIONS**

### **Profitability Information**

(dollars in thousands)

For the nine months ended September 30	2021	2020
Net income	\$76,924	\$67,336
Return on average assets	2.0%	1.9%
Return on average members' equity	10.2%	9.6%

Changes presented in the profitability information chart relate directly to:

- Changes in income discussed in this section
- Changes in assets discussed in the Loan Portfolio section
- Changes in capital discussed in the Funding, Liquidity, and Capital section

### **Changes in Significant Components of Net Income**

(in thousands) For the nine months ended September 30	2021	2020	Increase (decrease) in net income
Net interest income	\$90,517	\$82,218	\$8,299
Provision for loan losses		2,000	2,000
Non-interest income	30,610	25,820	4,790
Non-interest expense	43,807	38,322	(5,485)
Provision for income taxes	396	380	(16)
Net income	\$76,924	\$67,336	\$9,588

### **Net Interest Income**

### **Changes in Net Interest Income**

(in thousands)

For the nine months ended September 30	2021 vs 2020
Changes in volume	\$8,505
Changes in interest rates	(1,047)
Changes in nonaccrual income and other	841
Net change	\$8,299

## **Provision for Loan Losses**

The change in the provision for loan losses was related to our estimate of losses in our portfolio for the applicable years.

### Non-Interest Income

The change in non-interest income was primarily due to fee income.

Fee Income: The increase was primarily due to \$3.8 million of fees received from SBA for PPP loans originated through the program end date of May 31, 2021.

## Non-Interest Expense

The change in non-interest expense was primarily due to an increase in Farm Credit System insurance expense, as well as an increase in salaries and employee benefits expense.

The Farm Credit System insurance expense increased in 2021 primarily due to a higher premium rate charged by Farm Credit System Insurance Corporation (FCSIC) on accrual loans. The premium rate, which is primarily impacted by System growth, was 16 basis points for the nine months ended September 30, 2021, compared to a premium rate of 8 basis points for the first half of 2020 and 11 basis points for the third quarter of 2020. The FCSIC Board meets periodically throughout the year to review premium rates and has the ability to change these rates at any time.

### **FUNDING, LIQUIDITY, AND CAPITAL**

We borrow from AgriBank, under a note payable, in the form of a line of credit. Our note payable is scheduled to mature on December 31, 2023. We intend to renegotiate the note payable no later than the maturity date. The repricing attributes of our line of credit generally correspond to the repricing attributes of our loan portfolio, which significantly reduces our market interest rate risk. Due to the cooperative structure of the Farm Credit System and as we are a stockholder of AgriBank, we expect this borrowing relationship to continue into the foreseeable future. Our other source of lendable funds is from equity.

The components of cost of funds associated with our note payable include:

- A marginal cost of debt component
- A spread component, which includes cost of servicing, cost of liquidity, and bank profit
- A risk premium component, if applicable

We were not subject to a risk premium at September 30, 2021, or December 31, 2020.

Total members' equity increased \$51.1 million from December 31, 2020, primarily due to net income for the period partially offset by patronage distribution accruals.

The Farm Credit Administration (FCA) Regulations require us to maintain minimums for our common equity tier 1, tier 1 capital, total capital, and permanent capital risk-based capital ratios. In addition, the FCA requires us to maintain minimums for our non-risk-adjusted ratios of tier 1 leverage and unallocated retained earnings and equivalents leverage. Refer to Note 6 in our 2020 Annual Report for a more complete description of these ratios.

### **Regulatory Capital Requirements and Ratios**

				Capital		
	September 30,	December 31,	Regulatory	Conservation		
As of:	2021	2020	Minimums	Buffer	Total	
Risk-adjusted:						
Common equity tier 1 ratio	16.7%	17.4%	4.5%	2.5%	7.0%	
Tier 1 capital ratio	16.7%	17.4%	6.0%	2.5%	8.5%	
Total capital ratio	17.0%	17.7%	8.0%	2.5%	10.5%	
Permanent capital ratio	16.7%	17.4%	7.0%	N/A	7.0%	
Non-risk-adjusted:						
Tier 1 leverage ratio	17.7%	18.3%	4.0%	1.0%	5.0%	
Unallocated retained earnings and equivalents leverage ratio	18.6%	19.2%	1.5%	N/A	1.5%	

Capital ratios are directly impacted by the changes in capital, as more fully explained in this section, the changes in assets, as discussed in the Loan Portfolio section, and off-balance sheet commitments, as disclosed in Note 10 in our 2020 Annual Report.

### **CERTIFICATION**

The undersigned have reviewed the September 30, 2021, Quarterly Report of FCS Financial, ACA, which has been prepared under the oversight of the Audit Committee and in accordance with all applicable statutory or regulatory requirements. The information contained herein is true, accurate, and complete to the best of our knowledge and belief.

Kenneth Bergmann Chairperson of the Board FCS Financial, ACA David D. Janish Chief Executive Officer FCS Financial, ACA

Starla Harper Chief Financial Officer FCS Financial, ACA

Starla Harper

November 5, 2021

# **CONSOLIDATED STATEMENTS OF CONDITION**

FCS Financial, ACA (in thousands) (Unaudited)

As of:	September 30, 2021	December 31, 2020
ASSETS	2021	2020
Loans	\$5,164,528	\$4,867,415
Allowance for loan losses	16,787	16,850
Net loans	5,147,741	4,850,565
Investment in AgriBank, FCB	119,997	110,034
Accrued interest receivable	50,677	44,925
Deferred tax assets, net	132	431
Other assets	83,117	73,845
Total assets	\$5,401,664	\$5,079,800
LIABILITIES		
Note payable to AgriBank, FCB	\$4,309,746	\$4,039,862
Accrued interest payable	15,481	14,745
Patronage distribution payable	26,078	30,710
Other liabilities	24,280	19,506
Total liabilities	4,375,585	4,104,823
Contingencies and commitments (Note 3)		
MEMBERS' EQUITY		
Protected members' equity	5	6
Capital stock and participation certificates	12,418	12,168
Unallocated surplus	1,013,656	962,803
Total members' equity	1,026,079	974,977
Total liabilities and members' equity	\$5,401,664	\$5,079,800

The accompanying notes are an integral part of these Consolidated Financial Statements.

## **CONSOLIDATED STATEMENTS OF INCOME**

FCS Financial, ACA (in thousands) (Unaudited)

	Three Months	Nine Months Ended		
For the period ended September 30	2021	2020	2021	2020
Interest income	\$45,941	\$44,435	\$136,063	\$140,071
Interest expense	15,481	15,731	45,546	57,853
Net interest income	30,460	28,704	90,517	82,218
Provision for loan losses	-			2,000
Net interest income after provision for loan losses	30,460	28,704	90,517	80,218
Non-interest income				
Patronage income	6,141	6,454	18,927	18,484
Financially related services income	1,728	1,661	2,060	2,011
Fee income	1,494	1,431	9,326	4,330
Allocated Insurance Reserve Accounts distribution				860
Other non-interest income	30	22	297	135
Total non-interest income	9,393	9,568	30,610	25,820
Non-interest expense				
Salaries and employee benefits	8,139	8,031	24,237	22,783
Other operating expense	6,571	5,408	19,569	15,533
Other non-interest expense		3	1	6
Total non-interest expense	14,710	13,442	43,807	38,322
Income before income taxes	25,143	24,830	77,320	67,716
Provision for income taxes	47	81	396	380
Net income	\$25,096	\$24,749	\$76,924	\$67,336

The accompanying notes are an integral part of these Consolidated Financial Statements.

## **CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY**

FCS Financial, ACA (in thousands) (Unaudited)

	Protected Members' Equity	Capital Stock and and Participation Certificates	Unallocated Surplus	Total Members' Equity
Balance at December 31, 2019	\$6	\$11,901	\$901,696	\$913,603
Net income			67,336	67,336
Unallocated surplus designated for patronage distributions			(22,122)	(22,122)
Capital stock and participation certificates issued		961	-	961
Capital stock and participation certificates retired		(867)		(867)
Balance at September 30, 2020	\$6	\$11,995	\$946,910	\$958,911
Balance at December 31, 2020	\$6	\$12,168	\$962,803	\$974,977
Net income		-	76,924	76,924
Unallocated surplus designated for patronage distributions		-	(26,071)	(26,071)
Capital stock and participation certificates issued		1,085	-	1,085
Capital stock and participation certificates retired	(1)	(835)		(836)
Balance at September 30, 2021	\$5	\$12,418	\$1,013,656	\$1,026,079

The accompanying notes are an integral part of these Consolidated Financial Statements.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 1: ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

The accompanying unaudited Consolidated Financial Statements contain all adjustments necessary for a fair presentation of the interim financial information and conform to generally accepted accounting principles in the United States of America (GAAP) and the prevailing practices within the financial services industry. This interim Quarterly Report is prepared based upon statutory and regulatory requirements and in accordance with GAAP. However, certain disclosures required by GAAP are omitted. The results of the nine months ended September 30, 2021, are not necessarily indicative of the results to be expected for the year ending December 31, 2021. The interim financial statements and the related notes in this Quarterly Report should be read in conjunction with the Consolidated Financial Statements and related notes included in our Annual Report for the year ended December 31, 2020.

The Consolidated Financial Statements present the consolidated financial results of FCS Financial, ACA and its subsidiaries FCS Financial, FLCA and FCS Financial, PCA. All material intercompany transactions and balances have been eliminated in consolidation.

## **Significant Accounting Policies**

Effective March 2021, a change in accounting policy was elected to use the fair value method for calculating the market-related value of assets for the fixed-income pension assets. This change in accounting principle did not have a material impact on the financial statements.

There have been no other changes in our accounting policies as disclosed in our 2020 Annual Report, except as described in the Recently Issued or Adopted Accounting Pronouncements.

### **Recently Issued or Adopted Accounting Pronouncements**

We have assessed the potential impact of accounting standards that have been issued by the Financial Accounting Standards Board (FASB) and have determined the following standards to be applicable to our business. While we are a nonpublic entity, our financial results are closely related to the performance of the combined Farm Credit System. Therefore, we typically adopt accounting pronouncements in alignment with other System institutions.

Standard and effective date	Description	Adoption status and financial statement impact
In March 2020, the FASB issued	The guidance provides optional expedients and	During March 2021, we adopted this standard.
Accounting Standards Update (ASU)	exceptions for applying GAAP to contracts and	To date, the adoption of this standard has not
2020-04 "Reference Rate Reform, Topic	other transactions affected by reference rate	had a material impact on our financial condition,
848." In January 2021, the FASB issued	reform. The guidance simplifies the accounting	results of operations, cash flows, and financial
ASU 2021-01 further amending Topic 848.	evaluation of contract modifications that replace a	statement disclosures.
This guidance may be elected and applied	reference rate affected by reference rate reform	
prospectively over time from March 12,	and contemporaneous modifications of other	
2020, through December 31, 2022, as	contract terms related to the replacement of the	
In June 2016, the FASB issued ASU	reference rate.	We assess to adopt the standard as of language
2016-13 "Financial Instruments - Credit	The guidance replaces the current incurred loss impairment methodology with a methodology that	We expect to adopt the standard as of January 1, 2023. We are currently assessing the impact
Losses." The guidance was originally	reflects expected credit losses and requires	this guidance will have on our financial
effective for non-U.S. Securities Exchange	consideration of a broader range of reasonable	statements upon adoption, which will be
Commission filers for our first quarter of	and supportable information to inform credit loss	impacted by the composition of our portfolio and
2021. In November 2019, the FASB	estimates. Credit losses relating to available-for-	asset quality at the adoption date, as well as
issued ASU 2019-10 which amended the	sale securities would also be recorded through an	economic conditions and forecasts at the time of
mandatory effective date for this guidance	allowance for credit losses.	adoption. We have reviewed the accounting
for certain institutions. We have		standard, selected and substantially completed
determined we qualify for the deferral of		development and testing of our system, and are
the mandatory effective date. As a result		in the process of drafting disclosures. Significant
of the change, the standard is effective for		implementation matters yet to be addressed
our first quarter of 2023 and early		include drafting of accounting policies and
adoption is permitted.		designing processes and controls. We are
		currently unable to estimate the impact on our
		financial statements.

## NOTE 2: LOANS AND ALLOWANCE FOR LOAN LOSSES

## Loans by Type

(dollars in thousands)

As of:	September 30,	2021	December 31,	2020
	Amount	%	Amount	%
Real estate mortgage	\$3,203,971	62.0%	\$2,928,921	60.2%
Production and intermediate-term	606,359	11.7%	653,480	13.4%
Agribusiness	990,037	19.2%	966,288	19.9%
Other	364,161	7.1%	318,726	6.5%
Total	\$5,164,528	100.0%	\$4,867,415	100.0%

The other category is primarily composed of rural infrastructure related loans and other diversified industries in our capital markets portfolio.

## Delinquency

Aging Analysis of Loans					
	30-89	90 Days		Not Past Due	
(in thousands)	Days	or More	Total	or Less than 30	
As of September 30, 2021	Past Due	Past Due	Past Due	Days Past Due	Total
Real estate mortgage	\$2,255	\$71	\$2,326	\$3,239,719	\$3,242,045
Production and intermediate-term	930	117	1,047	614,566	615,613
Agribusiness	-		-	992,941	992,941
Other				364,606	364,606
Total	\$3,185	\$188	\$3,373	\$5,211,832	\$5,215,205
	30-89	90 Days		Not Past Due	
	Days	or More	Total	or Less than 30	
As of December 31, 2020	Past Due	Past Due	Past Due	Days Past Due	Total
Real estate mortgage	\$2,752	\$409	\$3,161	\$2,956,689	\$2,959,850
Production and intermediate-term	882	170	1,052	662,998	664,050
Agribusiness		1,925	1,925	967,514	969,439
Other				319,001	319,001
Total	\$3,634	\$2,504	\$6,138	\$4,906,202	\$4,912,340

Note: Accruing loans include accrued interest receivable.

There were no loans 90 days or more past due and still accruing interest at September 30, 2021, or December 31, 2020.

## **Risk Loans**

Risk loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms.

## **Risk Loan Information**

(in thousands) As of:	September 30, 2021	December 31, 2020
Volume with specific allowance Volume without specific allowance	\$2,612 7,336	\$2,776 13,660
Total risk loans	\$9,948	\$16,436
Total specific allowance	\$1,468	\$1,670
For the nine months ended September 30	2021	2020
Income on accrual risk loans Income on nonaccrual loans	\$53 1,342	\$85 501
Total income on risk loans	\$1,395	\$586
Average risk loans	\$11,300	\$17,214

Note: Accruing loans include accrued interest receivable.

We had no material commitments to lend additional money to borrowers whose loans were classified as risk loans at September 30, 2021.

### **Troubled Debt Restructurings (TDRs)**

In situations where, for economic or legal reasons related to the borrower's financial difficulties, we grant a concession for other than an insignificant period of time to the borrower that we would not otherwise consider, the related loan is classified as a TDR, also known as a formally restructured loan for regulatory purposes. A concession is generally granted in order to minimize economic loss and avoid foreclosure. Concessions vary by program and borrower and may include interest rate reductions, term extensions, payment deferrals, or an acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. Loans classified as TDRs are considered risk loans. All risk loans are analyzed within our allowance for loan losses. We record a specific allowance to reduce the carrying amount of the restructured loan to the lower of book value or net realizable value of collateral. There may be modifications made in the normal course of business that would not be considered TDRs.

### **TDR Activity**

(in thousands)

Nine months ended September 30	2021		2020		
	Pre-modification	Post-modification	Pre-modification	Post-modification	
Real estate mortgage	\$	\$	\$200	\$200	
Production and intermediate-term	354	354	221	221	
Total	\$354	\$354	\$421	\$421	

Pre-modification represents the outstanding recorded investment of the loan just prior to restructuring and post-modification represents the outstanding recorded investment of the loan immediately following the restructuring. The recorded investment is the unpaid principal amount of the receivable increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, and acquisition costs and may also reflect a previous direct charge-off of the investment.

The primary types of modification included extension of maturity and deferral of principal.

TDRs that Occurred Within the Previous 12 Months that Subsequently	
Defaulted During the Nine Months Ended September 30,	

(in thousands)	2021	2020
Production and intermediate-term	\$	\$3
Agribusiness		1,937
Total	\$	\$1,940

## TDRs Outstanding

(in thousands) As of:	September 30, 2021	December 31, 2020
Accrual status:		
Real estate mortgage	\$1,156	\$1,058
Production and intermediate-term	360	450
Agribusiness		<u></u>
Total TDRs in accrual status	\$1,516	\$1,508
Nonaccrual status:		
Real estate mortgage	\$2,317	\$2,700
Production and intermediate-term	673	867
Agribusiness	3	1,951
Total TDRs in nonaccrual status	\$2,993	\$5,518
Total TDRs:		
Real estate mortgage	\$3,473	\$3,758
Production and intermediate-term	1,033	1,317
Agribusiness	3	1,951
Total TDRs	\$4,509	\$7,026

There were no commitments to lend to borrowers whose loans have been modified in a TDR at September 30, 2021.

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Changes	in	Allowance	for	Loan	Losses

(in thousands) Nine months ended September 30	2021	2020
Balance at beginning of period	\$16,850	\$17,013
Provision for loan losses		2,000
Loan recoveries	59	241
Loan charge-offs	(122)	(296)
Balance at end of period	\$16,787	\$18,958

### **NOTE 3: CONTINGENCIES AND COMMITMENTS**

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the Consolidated Financial Statements. We do not anticipate any material losses because of these contingencies or commitments.

We may be named as a defendant in certain lawsuits or legal actions in the normal course of business. At the date of these Consolidated Financial Statements, our management team was not aware of any material actions. However, management cannot ensure that such actions or other contingencies will not arise in the future.

In June 2021, we signed an agreement guaranteeing the amounts borrowed by SunStream Business Services (SunStream) on their line of credit with AgriBank, up to \$40.0 million. The term of the line of credit is 36 months and may be extended. The guarantee is in effect until any outstanding balance is paid in full. While we are primarily liable for our pro-rata portion of SunStream's indebtedness to AgriBank, we are jointly and severally liable with certain other owners of SunStream. In the event of default by SunStream, we are responsible for the prompt and full payment of amounts outstanding. However, we may seek reimbursement from the remaining owners of SunStream subject to the guarantee agreement. There was no outstanding balance on the SunStream line of credit at September 30, 2021. At this time we believe it is unlikely that we will be required to make payment under this guarantee.

### **NOTE 4: FAIR VALUE MEASUREMENTS**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market for the asset or liability. Accounting guidance also establishes a fair value hierarchy, with three input levels that may be used to measure fair value. Refer to Note 2 in our 2020 Annual Report for a more complete description of the three input levels.

We did not have any assets or liabilities measured at fair value on a recurring basis at September 30, 2021, or December 31, 2020.

### **Non-Recurring Basis**

We may be required, from time to time, to measure certain assets at fair value on a non-recurring basis.

### Assets Measured at Fair Value on a Non-Recurring Basis

(in thousands)

As of September 30, 2021	Fair Value	Total Fair		
	Level 1	Level 2	Level 3	Value
Impaired loans	\$	\$	\$1,201	\$1,201
As of December 31, 2020	Fair Value Measurement Using			Total Fair
	Level 1	Level 2	Level 3	Value
Impaired loans	\$	\$	\$1,161	\$1,161

## **Valuation Techniques**

Impaired Loans: Represents the carrying amount of loans which were evaluated for individual impairment based on the appraised value of the underlying collateral. When the value of the collateral, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. If the process uses observable market-based information, they are classified as Level 2. If the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters, they are classified as Level 3.

## **NOTE 5: SUBSEQUENT EVENTS**

We have evaluated subsequent events through November 5, 2021, which is the date the Consolidated Financial Statements were available to be issued. There have been no material subsequent events that would require recognition in our Quarterly Report or disclosure in the Notes to Consolidated Financial Statements.