



**Quarterly Report  
March 31, 2024**

## MANAGEMENT'S DISCUSSION AND ANALYSIS

The following commentary reviews the consolidated financial condition and consolidated results of operations of FCS Financial, ACA and its subsidiaries, FCS Financial, FLCA and FCS Financial, PCA. This discussion should be read in conjunction with both the unaudited consolidated financial information and related notes included in this Quarterly Report as well as Management's Discussion and Analysis included in our Annual Report for the year ended December 31, 2023.

Due to the nature of our financial relationship with AgriBank, FCB (AgriBank), the financial condition and results of operations of AgriBank materially impact our members' investment. To request free copies of AgriBank financial reports or additional copies of our report, contact us at:

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## FORWARD-LOOKING INFORMATION

Any forward-looking statements in this Quarterly Report are based on current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from expectations due to a number of risks and uncertainties. More information about these risks and uncertainties is contained in our 2023 Annual Report. We undertake no duty to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

## AGRICULTURAL AND ECONOMIC CONDITIONS

After record highs in 2022, net farm income decreased 16% in 2023 to \$156 billion due to lower commodity prices and increased production expenses. The trend is expected to continue in 2024 as the United States Department of Agriculture (USDA) forecasts net farm income of \$116 billion, a 25.6% decline from 2023, marked by a \$21 billion expected drop in cash receipts for agricultural goods and \$17 billion increase in production expenses. Despite the decline, 2024 expected net farm income remains above the ten-year average of \$105 billion. Agricultural exports declined in 2023 leading to a trade deficit. The USDA forecasted a larger trade deficit in 2024 with exports projected to decline 4.6% and imports increasing 2.9%.

The United States (U.S.) economy continues to outperform, and inflation sits at 3.2%, above the Federal Reserve's 2% target. Lingering inflation, persistent consumer spending, and a strong stock market remain a headwind for lower interest rates in 2024. The Farm Bill was extended to September 2024 and there is uncertainty whether there will be a new five-year farm bill passed in 2024.

The 2024 crop season begins with a notable decline in prices compared to a year ago. Missouri farmers received \$6.82 a bushel for corn and \$15.20 a bushel for soybeans in March 2023. Prices as of February 2024 were \$4.49 a bushel for corn and \$12.00 a bushel for soybeans, representing declines of 34% and 21%. The USDA Prospective Plantings Report forecasts a 5% decline in planted corn acres and a 3% increase in planted soybean acres. The USDA Grain Stocks reports showed corn and soybean stocks of 8.4 billion and 1.9 billion bushels, up 13% and 9% compared to a year ago.

Cattle prices remain strong for producers, exceeding the same period last year. Strong fed cattle prices and tightening cattle supplies continued to support stocker and feeder cattle prices during the first quarter of 2024. Fed cash cattle prices hit an all-time high in April 2024, exceeding the previous record high set in 2014. The USDA estimated that the U.S. beef cattle herd hit a 61-year low at the beginning of 2024 due to multi-year droughts and strong retail demand. According to the USDA, the U.S. cattle herd contracted 2% during 2023, compared to a 3.7% decline in Missouri. While drought conditions indicate that most of Missouri is at least abnormally dry, conditions improved throughout the first quarter of 2024.

Farmland values in the Association's territory continued to stabilize during the first quarter of 2024. There has been a noted increase in auction and private treaty sales consistent with historical trends. Factors influencing prices continue to be soil fertility, size of acreage, and location. Demand remains strong for wooded and recreational properties based on proximity to larger population centers.

## LOAN PORTFOLIO

### Loan Portfolio

Total loans were \$6.2 billion as of March 31, 2024, an increase of \$150.0 million from December 31, 2023.

### Portfolio Credit Quality

The credit quality of our portfolio remained stable from December 31, 2023. Adversely classified loans were 1.8% of the portfolio as of March 31, 2024, and December 31, 2023. Adversely classified loans are loans we have identified as showing some credit weakness according to our credit standards. We have considered portfolio credit quality in assessing the reasonableness of our allowance for credit losses on loans.

In certain circumstances, government agency guarantee programs are used to reduce the risk of loss. As of March 31, 2024, \$293.9 million of our loans were substantially guaranteed under these government programs.

### Nonperforming Assets

#### Components of Nonperforming Assets

(dollars in thousands)	March 31, 2024	December 31, 2023
As of:		
Loans:		
Nonaccrual	\$21,901	\$16,637
Accruing loans 90 days or more past due	--	289
Total nonperforming loans	21,901	16,926
Other property owned	68	68
Total nonperforming assets	\$21,969	\$16,994
Total nonperforming loans as a percentage of total loans	0.4%	0.3%
Nonaccrual loans as a percentage of total loans	0.4%	0.3%
Current nonaccrual loans as a percentage of total nonaccrual loans	83.5%	57.3%
Total delinquencies as a percentage of total loans <sup>1</sup>	0.1%	0.2%

<sup>1</sup>Total delinquencies include accrual and nonaccrual loans 30 days or more past due.

Our nonperforming assets have increased from December 31, 2023, but remained at acceptable levels. Despite the increase in nonperforming assets, total nonperforming loans as a percentage of total loans were well within our established risk management guidelines.

The increase in nonaccrual loans was primarily due to loans within our Capital Markets portfolio that transferred to nonaccrual. Nonaccrual loans remained at an acceptable level as of March 31, 2024, and December 31, 2023.

Our accounting policy requires loans past due 90 days or more to be transferred into nonaccrual status unless adequately secured and in the process of collection. Based on our analysis, accruing loans 90 days or more past due were eligible to remain in accruing status.

### Allowance for Credit Losses on Loans

The allowance for credit losses on loans is an estimate of expected credit losses in our portfolio. We determine the appropriate level of allowance for credit losses on loans based on a disciplined process and methodology that incorporates expected probabilities of default and loss given default based on historical portfolio performance, forecasts of future economic conditions, and management's judgment with respect to unique aspects of current and expected conditions that may not be contemplated in historical loss experience or forecasted economic conditions.

#### Allowance for Credit Losses on Loans Coverage Ratios

As of:	March 31, 2024	December 31, 2023
Allowance for credit losses on loans as a percentage of:		
Loans	0.2%	0.2%
Nonaccrual loans	58.0%	67.1%
Total nonperforming loans	58.0%	65.9%

Total allowance for credit losses on loans was \$12.7 million as of March 31, 2024, and \$11.2 million as of December 31, 2023. The increase from December 31, 2023, was primarily related to specific reserves established on loans within our Capital Markets portfolio during the first quarter of 2024.

## RESULTS OF OPERATIONS

### Profitability Information

(dollars in thousands)

For the three months ended March 31,	2024	2023
Net income	\$31,430	\$28,516
Return on average assets	1.9%	1.8%
Return on average members' equity	10.5%	10.1%

Changes presented in the profitability information table relate directly to:

- Changes in net income discussed in this section
- Changes in assets discussed in the Loan Portfolio section
- Changes in capital discussed in the Funding, Liquidity, and Capital section

### Changes in Significant Components of Net Income

(in thousands)			Increase (decrease) in net income
For the three months ended March 31,	2024	2023	
Net interest income	\$41,597	\$39,418	\$2,179
Provision for credit losses	1,397	2,000	603
Non-interest income	10,004	9,265	739
Non-interest expense	18,557	18,426	(131)
Provision for (benefit from) income taxes	217	(259)	(476)
Net income	\$31,430	\$28,516	\$2,914

## FUNDING, LIQUIDITY, AND CAPITAL

We borrow from AgriBank, under a note payable, in the form of a line of credit. Our note payable is scheduled to mature on December 31, 2025. We intend to renegotiate the note payable no later than the maturity date. The repricing attributes of our line of credit generally correspond to the repricing attributes of our loan portfolio, which significantly reduces our market interest rate risk. However, we maintain some exposure to interest rates, primarily from loans to customers which may not have a component of our line of credit with an exact repricing attribute. Due to the cooperative structure of the Farm Credit System and as we are a stockholder of AgriBank, we expect this borrowing relationship to continue into the foreseeable future. Our other source of lendable funds is from equity.

The components of cost of funds associated with our note payable include:

- A marginal cost of debt component
- A spread component, which includes cost of servicing, cost of liquidity, and bank profit
- A risk premium component, if applicable

We were not subject to a risk premium as of March 31, 2024, or December 31, 2023.

Total members' equity increased \$20.7 million from December 31, 2023, primarily due to net income for the period partially offset by patronage distribution accruals.

The Farm Credit Administration (FCA) Regulations require us to maintain minimums for our common equity tier 1, tier 1 capital, total capital, and permanent capital risk-based capital ratios. In addition, the FCA requires us to maintain minimums for our non-risk-adjusted ratios of tier 1 leverage and unallocated retained earnings and equivalents leverage. Refer to Note 6 in our 2023 Annual Report for a more complete description of these ratios.

### Regulatory Capital Requirements and Ratios

As of:	March 31, 2024	December 31, 2023	Regulatory Minimums	Capital Conservation Buffer	Total
Risk-adjusted:					
Common equity tier 1 ratio	14.7%	15.5%	4.5%	2.5%	7.0%
Tier 1 capital ratio	14.7%	15.5%	6.0%	2.5%	8.5%
Total capital ratio	14.8%	15.7%	8.0%	2.5%	10.5%
Permanent capital ratio	14.7%	15.6%	7.0%	N/A	7.0%
Non-risk-adjusted:					
Tier 1 leverage ratio	15.7%	16.7%	4.0%	1.0%	5.0%
Unallocated retained earnings and equivalents leverage ratio	15.5%	16.5%	1.5%	N/A	1.5%

Capital ratios are directly impacted by the changes in capital, as more fully explained in this section, the changes in assets, as discussed in the Loan Portfolio section, and off-balance sheet commitments, as disclosed in Note 10 in our 2023 Annual Report.

**CERTIFICATION**

The undersigned have reviewed the March 31, 2024, Quarterly Report of FCS Financial, ACA, which has been prepared under the oversight of the Audit Committee and in accordance with all applicable statutory or regulatory requirements. The information contained herein is true, accurate, and complete to the best of our knowledge and belief.



Kenneth Bergmann  
Chairperson of the Board  
FCS Financial, ACA



Robert Guinn  
Chief Executive Officer  
FCS Financial, ACA



Rick Krueger  
Chief Financial Officer  
FCS Financial, ACA

May 9, 2024

# CONSOLIDATED STATEMENTS OF CONDITION

FCS Financial, ACA  
(in thousands)

As of:	March 31, 2024	December 31, 2023
	<i>(Unaudited)</i>	
<b>ASSETS</b>		
Loans	\$6,181,485	\$6,031,485
Allowance for credit losses on loans	12,699	11,158
Net loans	6,168,786	6,020,327
Investment in AgriBank, FCB	224,516	224,516
Accrued interest receivable	75,085	70,775
Other assets	99,134	103,406
Total assets	\$6,567,521	\$6,419,024
<b>LIABILITIES</b>		
Note payable to AgriBank, FCB	\$5,242,051	\$5,080,272
Accrued interest payable	48,476	45,329
Deferred tax liabilities, net	1,352	1,134
Patronage distribution payable	11,860	45,230
Other liabilities	51,452	55,468
Total liabilities	5,355,191	5,227,433
Contingencies and commitments (Note 3)		
<b>MEMBERS' EQUITY</b>		
Protected members' equity	1	1
Capital stock and participation certificates	12,303	12,280
Unallocated surplus	1,200,789	1,180,107
Accumulated other comprehensive loss	(763)	(797)
Total members' equity	1,212,330	1,191,591
Total liabilities and members' equity	\$6,567,521	\$6,419,024

The accompanying notes are an integral part of these Consolidated Financial Statements.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

FCS Financial, ACA

(in thousands)

(Unaudited)

For the period ended March 31,	Three Months Ended	
	2024	2023
<b>Interest income</b>	<b>\$90,073</b>	\$77,931
<b>Interest expense</b>	<b>48,476</b>	38,513
Net interest income	41,597	39,418
<b>Provision for credit losses</b>	<b>1,397</b>	2,000
Net interest income after provision for credit losses	40,200	37,418
<b>Non-interest income</b>		
Patronage income	7,231	7,268
Financially related services income	321	315
Fee income	2,447	1,642
Other non-interest income	5	40
Total non-interest income	10,004	9,265
<b>Non-interest expense</b>		
Salaries and employee benefits	9,881	9,252
Other operating expense	8,676	9,162
Other non-interest expense	--	12
Total non-interest expense	18,557	18,426
Income before income taxes	31,647	28,257
<b>Provision for (benefit from) income taxes</b>	<b>217</b>	(259)
Net income	\$31,430	\$28,516
<b>Other comprehensive income</b>		
Employee benefit plans activity	\$34	\$ --
Total other comprehensive income	34	--
Comprehensive income	\$31,464	\$28,516

The accompanying notes are an integral part of these Consolidated Financial Statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY

*FCS Financial, ACA*

*(in thousands)*

*(Unaudited)*

	Protected Members' Equity	Capital Stock and Participation Certificates	Unallocated Surplus	Accumulated Other Comprehensive Loss	Total Members' Equity
Balance at December 31, 2022	\$3	\$12,310	\$1,098,652	\$ --	\$1,110,965
Cumulative effect of change in accounting principle	--	--	5,891	--	5,891
Net income	--	--	28,516	--	28,516
Unallocated surplus designated for patronage distributions	--	--	(11,215)	--	(11,215)
Capital stock and participation certificates issued	--	140	--	--	140
Capital stock and participation certificates retired	--	(230)	--	--	(230)
<b>Balance at March 31, 2023</b>	<b>\$3</b>	<b>\$12,220</b>	<b>\$1,121,844</b>	<b>\$ --</b>	<b>\$1,134,067</b>
Balance at December 31, 2023	\$1	\$12,280	\$1,180,107	(\$797)	\$1,191,591
Net income	--	--	31,430	--	31,430
Other comprehensive income	--	--	--	34	34
Unallocated surplus designated for patronage distributions	--	--	(10,748)	--	(10,748)
Capital stock and participation certificates issued	--	219	--	--	219
Capital stock and participation certificates retired	--	(196)	--	--	(196)
<b>Balance at March 31, 2024</b>	<b>\$1</b>	<b>\$12,303</b>	<b>\$1,200,789</b>	<b>(\$763)</b>	<b>\$1,212,330</b>

*The accompanying notes are an integral part of these Consolidated Financial Statements.*

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 1: ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

The accompanying unaudited Consolidated Financial Statements contain all adjustments necessary for a fair presentation of the interim financial information and conform to generally accepted accounting principles in the United States of America (GAAP) and the prevailing practices within the financial services industry. This interim Quarterly Report is prepared based upon statutory and regulatory requirements and in accordance with GAAP. However, certain disclosures required by GAAP are omitted. The results of the three months ended March 31, 2024, are not necessarily indicative of the results to be expected for the year ending December 31, 2024. The interim financial statements and the related notes in this Quarterly Report should be read in conjunction with the Consolidated Financial Statements and related notes included in our Annual Report for the year ended December 31, 2023.

#### Principles of Consolidation

The Consolidated Financial Statements present the consolidated financial results of FCS Financial, ACA and its subsidiaries FCS Financial, FLCA and FCS Financial, PCA. All material intercompany transactions and balances have been eliminated in consolidation.

#### Recently Issued or Adopted Accounting Pronouncements

We have assessed the potential impact of accounting standards that have been issued by the Financial Accounting Standards Board (FASB) and have determined the following standards to be applicable to our business. While we are a nonpublic business entity, our financial results are closely related to the performance of the combined Farm Credit System. Therefore, we typically adopt accounting pronouncements in alignment with other System institutions.

Standard and effective date	Description	Adoption status and financial statement impact
In December 2023, the FASB issued Accounting Standards Update 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures." This guidance is effective for annual periods beginning after December 15, 2025.	This guidance requires more transparency about income tax information through improvements to income tax disclosures. The improvements applicable to our Association will require adding percentages and information by state jurisdiction to the rate reconciliation and income taxes paid disclosures.	We expect to adopt the standard as of January 1, 2026. The adoption of this guidance is not expected to have a material impact on our financial statements, but will modify certain disclosures.

### NOTE 2: LOANS AND ALLOWANCE FOR CREDIT LOSSES ON LOANS

Throughout Note 2 accrued interest receivable on loans of \$75.1 million as of March 31, 2024, and \$70.8 million as of December 31, 2023, has been excluded from the amortized cost of loans and is presented in "Accrued interest receivable" in the Consolidated Statements of Condition.

#### Loans by Type

(dollars in thousands)

As of:

	March 31, 2024		December 31, 2023	
	Amortized Cost	%	Amortized Cost	%
Real estate mortgage	\$3,560,228	57.6%	\$3,453,988	57.2%
Production and intermediate-term	787,716	12.7%	819,736	13.6%
Agribusiness	1,309,055	21.2%	1,242,034	20.6%
Other	524,486	8.5%	515,727	8.6%
Total	\$6,181,485	100.0%	\$6,031,485	100.0%

The other category is primarily composed of rural infrastructure related loans and other diversified industries in our Capital Markets portfolio.

#### Delinquency

##### Aging Analysis of Loans at Amortized Cost

(in thousands)	30-89	90 Days	Total	Not Past Due	Accruing Loans	
	Days	or More	Past Due	or Less Than 30	Total	90 Days or
As of March 31, 2024	Past Due	Past Due	Past Due	Days Past Due		More Past Due
Real estate mortgage	\$1,406	\$116	\$1,522	\$3,558,706	\$3,560,228	\$ --
Production and intermediate-term	757	1,858	2,615	785,101	787,716	--
Agribusiness	--	1,251	1,251	1,307,804	1,309,055	--
Other	34	--	34	524,452	524,486	--
Total	\$2,197	\$3,225	\$5,422	\$6,176,063	\$6,181,485	\$ --



As of December 31, 2023	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total	Accruing Loans 90 Days or More Past Due
Real estate mortgage	\$1,600	\$4,986	\$6,586	\$3,447,402	\$3,453,988	\$ --
Production and intermediate-term	1,264	1,558	2,822	816,914	819,736	289
Agribusiness	1,693	3	1,696	1,240,338	1,242,034	--
Other	162	--	162	515,565	515,727	--
<b>Total</b>	<b>\$4,719</b>	<b>\$6,547</b>	<b>\$11,266</b>	<b>\$6,020,219</b>	<b>\$6,031,485</b>	<b>\$289</b>

## Nonaccrual Loans

### Nonaccrual Loans Information

(in thousands)	As of March 31, 2024		For the Three Months Ended March 31, 2024
	Amortized Cost	Amortized Cost Without Allowance	Interest Income Recognized
Nonaccrual loans:			
Real estate mortgage	\$12,675	\$7,741	\$60
Production and intermediate-term	2,575	999	25
Agribusiness	5,698	--	--
Other	953	361	4
<b>Total</b>	<b>\$21,901</b>	<b>\$9,101</b>	<b>\$89</b>

  

(in thousands)	As of December 31, 2023		For the Three Months Ended March 31, 2023
	Amortized Cost	Amortized Cost Without Allowance	Interest Income Recognized
Nonaccrual loans:			
Real estate mortgage	\$11,117	\$6,183	\$25
Production and intermediate-term	2,752	1,470	16
Agribusiness	1,804	--	22
Other	964	356	--
<b>Total</b>	<b>\$16,637</b>	<b>\$8,009</b>	<b>\$63</b>

Reversals of interest income on loans that transferred to nonaccrual status were not material for the three months ended March 31, 2024, or 2023.

### Loan Modifications Granted to Borrowers Experiencing Financial Difficulty

Included within our loans are loan modifications; some of which are granted to borrowers experiencing financial difficulty. Modifications are one or a combination of principal forgiveness, interest rate reduction, other-than-insignificant term extension, or other-than-insignificant payment deferrals. Other-than-insignificant term extensions are defined as those greater than or equal to six months. Covenant waivers and modifications of contingent acceleration clauses are not considered term extensions. Other-than-insignificant payment deferrals are defined as cumulative or individual payment delays greater than or equal to six months.

#### Loan Modifications at Amortized Cost<sup>1</sup>

(dollars in thousands)	Term Extension	Combination - Interest Rate Reduction and Term Extension	Percentage of Total Loans
<b>For the three months ended March 31, 2024</b>			
Production and intermediate-term	\$381	\$605	0.0%
Agribusiness	3,597	--	0.1%
<b>Total</b>	<b>\$3,978</b>	<b>\$605</b>	<b>0.1%</b>
Loan modifications granted as a percentage of total loans	0.1%	0.0%	0.1%

For the three months ended March 31, 2023	Term Extension	Combination - Interest Rate Reduction and Term Extension	Percentage of Total Loans	
			Total	Loans
Real estate mortgage	\$49	\$ --	\$49	0.0%
Production and intermediate-term	351	--	351	0.0%
Agribusiness	1,175	--	1,175	0.0%
<b>Total</b>	<b>\$1,575</b>	<b>\$ --</b>	<b>\$1,575</b>	<b>0.0%</b>
Loan modifications granted as a percentage of total loans	0.0%	--	0.0%	

<sup>1</sup>Excludes loans that were modified during the period, but were paid off or sold prior to period end.

#### Financial Effect of Loan Modifications

For the three months ended March 31, 2024	Weighted Average Interest Rate Reduction	Weighted Average Term Extension (months)	Principal Forgiveness (\$ in thousands)
Term extension		12	
Combination - interest rate reduction and term extension	0.1%	12	
Agribusiness			
Term extension		12	
Principal forgiveness			5,214

For the three months ended March 31, 2023	Weighted Average Interest Rate Reduction	Weighted Average Term Extension (months)	Principal Forgiveness (\$ in thousands)
Term extension		120	
Production and intermediate-term			
Term extension		11	
Agribusiness			
Term extension		30	

We had loans to borrowers experiencing financial difficulty with payment deferral in the real estate mortgage loan category of \$116 thousand that defaulted during the three months ended March 31, 2024, in which the modifications were within the twelve months preceding the default. There were no loans to borrowers experiencing financial difficulty that defaulted during the three months ended March 31, 2023, in which the modifications were within twelve months preceding the default.

The following table presents the payment status at amortized cost of loans that have been modified for borrowers experiencing financial difficulty within twelve months of the respective reporting period.

#### Payment Status of Loan Modifications<sup>1</sup>

(in thousands)	Not Past Due or Less Than 30 Days Past Due		90 Days or More Past Due	Total
	As of March 31, 2024	As of March 31, 2023	As of March 31, 2023	
Real estate mortgage	\$1,276	\$49	\$116	\$1,392
Production and intermediate-term	10,340	351	34	10,374
Agribusiness	14,747	1,175	--	14,747
<b>Total</b>	<b>\$26,363</b>	<b>\$1,575</b>	<b>\$150</b>	<b>\$26,513</b>
As of March 31, 2023				
Real estate mortgage	\$49	\$ --	\$ --	\$49
Production and intermediate-term	351	--	--	351
Agribusiness	1,175	--	--	1,175
<b>Total</b>	<b>\$1,575</b>	<b>\$ --</b>	<b>\$ --</b>	<b>\$1,575</b>

<sup>1</sup>Excludes loans that were modified during the period, but were paid off or sold prior to period end.

Accrued interest receivable related to loan modifications granted to borrowers experiencing financial difficulty was not material at March 31, 2024, or 2023.

There were no material commitments to lend to borrowers whose loans have been modified during the three months ended March 31, 2024. Commitments to lend to borrowers experiencing financial difficulty whose loans were modified during the year ended December 31, 2023, were \$5.6 million.

### Allowance for Credit Losses

Our loan portfolio is divided into segments primarily based on loan type which are the segments used to estimate the allowance for credit losses. As our lending authorities limit the types of loans we can originate, our portfolio is concentrated in the agriculture sector. The credit risk associated with each of our portfolio segments includes a strong correlation to agricultural commodity prices and input costs. Specifically for our real estate mortgage segment, the value of agricultural land that serves as collateral is a key risk characteristic. Additionally, unemployment rates and gross domestic product levels are additional key risk characteristics attributable to our portfolio. We consider these characteristics, among others, in assigning internal risk ratings and forecasting credit losses on our loan portfolio and related unfunded commitments.

We develop our reasonable and supportable forecast by considering a multitude of macroeconomic variables. Our forecasts of U.S. net farm income, U.S. real gross domestic product, and the U.S. unemployment rate represent the key macroeconomic variables that most significantly affect the estimate of the allowance for credit losses on loans and unfunded commitments.

We utilize a single macroeconomic scenario in the estimate of the allowance for credit losses on loans and unfunded commitments which represents the most probable forecasted outcome. Subsequent changes in the macroeconomic forecasts will be reflected in the provision for credit losses in future periods.

<b>Changes in Allowance for Credit Losses</b>		
(in thousands)		
Three months ended March 31,	2024	2023
<b>Allowance for Credit Losses on Loans</b>		
Balance at beginning of period	\$11,158	\$17,423
Cumulative effect of change in accounting principle	--	(8,687)
Provision for credit losses on loans	1,543	2,350
Loan recoveries	2	5
Loan charge-offs	(4)	(4)
Balance at end of period	\$12,699	\$11,087
<b>Allowance for Credit Losses on Unfunded Commitments</b>		
Balance at beginning of period	\$1,260	\$--
Cumulative effect of change in accounting principle	--	1,088
Provision for credit losses on unfunded commitments	(146)	(350)
Balance at end of period	\$1,114	\$738
Total allowance for credit losses	\$13,813	\$11,825

The change in the allowance for credit losses on loans from December 31, 2023, was primarily driven by specific reserves established on loans within our Capital Markets portfolio during the first quarter of 2024.

### NOTE 3: CONTINGENCIES AND COMMITMENTS

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the Consolidated Financial Statements. We do not anticipate any material losses because of these contingencies or commitments.

We may be named as a defendant in certain lawsuits or legal actions in the normal course of business. At the date of these Consolidated Financial Statements, our management team was not aware of any material actions. However, management cannot ensure that such actions or other contingencies will not arise in the future.

Refer to Note 10 in our 2023 Annual Report for additional detail regarding contingencies and commitments.

### NOTE 4: FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market for the asset or liability. Accounting guidance also establishes a fair value hierarchy, with three input levels that may be used to measure fair value. Refer to Note 2 in our 2023 Annual Report for a more complete description of the three input levels.

We did not have any assets or liabilities measured at fair value on a recurring basis as of March 31, 2024, or December 31, 2023.

## Non-Recurring Basis

We may be required, from time to time, to measure certain assets at fair value on a non-recurring basis.

### Assets Measured at Fair Value on a Non-Recurring Basis

(in thousands)

As of March 31, 2024	Fair Value Measurement Using			Total Fair Value
	Level 1	Level 2	Level 3	
Loans	\$ --	\$ --	\$9,093	\$9,093
Other property owned	--	--	71	71

  

As of December 31, 2023	Fair Value Measurement Using			Total Fair Value
	Level 1	Level 2	Level 3	
Loans	\$ --	\$ --	\$5,758	\$5,758
Other property owned	--	--	71	71

## Valuation Techniques

**Loans:** Represents the carrying amount of loans evaluated individually for credit losses and deemed to be collateral dependent. The carrying value amount is based on the estimated value of the underlying collateral, less costs to sell. When the fair value of the collateral, less costs to sell, is less than the amortized cost basis of the loan, a specific allowance for expected credit losses is established. Costs to sell represent transaction costs and are not included as a component of the collateral's estimated fair value. Typically, the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters and, therefore, are classified as Level 3 fair value measurements.

**Other Property Owned:** Represents the fair value of foreclosed assets measured based on the collateral value, which is generally determined using appraisals, or other indications based on sales of similar properties. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. If the process uses observable market-based information, they are classified as Level 2. If the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the property and other matters, they are classified as Level 3.

## NOTE 5: SUBSEQUENT EVENTS

We have evaluated subsequent events through May 9, 2024, which is the date the Consolidated Financial Statements were available to be issued. There have been no material subsequent events that would require recognition in our Quarterly Report or disclosure in the Notes to Consolidated Financial Statements.