



**Quarterly Report
March 31, 2022**

MANAGEMENT'S DISCUSSION AND ANALYSIS

The following commentary reviews the consolidated financial condition and consolidated results of operations of FCS Financial, ACA and its subsidiaries, FCS Financial, FLCA and FCS Financial, PCA. This discussion should be read in conjunction with both the unaudited consolidated financial information and related notes included in this Quarterly Report as well as Management's Discussion and Analysis included in our Annual Report for the year ended December 31, 2021.

Due to the nature of our financial relationship with AgriBank, FCB (AgriBank), the financial condition and results of operations of AgriBank materially impact our members' investment. To request free copies of AgriBank financial reports or additional copies of our report, contact us at:

FCS Financial, ACA
1934 East Miller Street
Jefferson City, MO 65101
(573) 635-7956
www.myfcsfinancial.com
jeffersoncitymo@myfcsfinancial.com

AgriBank, FCB
30 East 7th Street, Suite 1600
St. Paul, MN 55101
(651) 282-8800
www.AgriBank.com
FinancialReporting@AgriBank.com

FORWARD-LOOKING INFORMATION

Any forward-looking statements in this Quarterly Report are based on current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from expectations due to a number of risks and uncertainties. More information about these risks and uncertainties is contained in our 2021 Annual Report. We undertake no duty to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

AGRICULTURAL AND ECONOMIC CONDITIONS

Missouri crop producers enter 2022 with cautious optimism due to strong prices and export demand. The United States Department of Agriculture Prospective Plantings report as of March 31, 2022, disclosed that Missouri producers intend to plant 400,000 more acres of soybeans than in 2021. Concerns remain surrounding the price and availability of nutrient and crop protection products. Export demand for corn and soybeans should remain strong due to reduced production in South America.

Feeder and fed cattle prices have continued to strengthen into the first quarter. Cow-calf operations profited from the highest feeder cattle prices since 2015. Pork producers were profitable for 2021; however, elevated feed costs eroded profit margins during the first quarter of 2022. Egg prices have strengthened, exceeding average prices for the last three years. Higher feed costs will continue to pressure margins for the protein sector. Cases of highly pathogenic avian influenza raise additional challenges for poultry and egg producers.

Land values in the Association's territory continue to increase. Demand for cropland and pastureland remains high with a limited supply of higher quality properties. Values of recreational properties continue an upward trend due to lack of available properties. Interest rates have increased following the Federal Reserve Bank's increase in the federal funds rate in March 2022. The impact of the increasing rates on demand and the price of properties will continue to evolve over the next several months.

LOAN PORTFOLIO

Loan Portfolio

Total loans were \$5.5 billion at March 31, 2022, an increase of \$72.6 million from December 31, 2021. The increase was primarily due to continued demand for mortgage loans within the Association's territory partially offset by the seasonal decline in the production and intermediate-term loan portfolio.

Portfolio Credit Quality

The credit quality of our portfolio remained stable from December 31, 2021. Adversely classified loans decreased slightly to 1.9% of the portfolio at March 31, 2022, from 2.0% of the portfolio at December 31, 2021. Adversely classified loans are loans we have identified as showing some credit weakness according to our credit standards. We have considered portfolio credit quality in assessing the reasonableness of our allowance for loan losses.

In certain circumstances, government agency guarantee programs are used to reduce the risk of loss. At March 31, 2022, \$287.6 million of our loans were substantially guaranteed under these government programs.

Risk Assets

Components of Risk Assets		
(dollars in thousands)	March 31,	December 31,
As of:	2022	2021
Loans:		
Nonaccrual	\$7,520	\$11,400
Accruing restructured	2,578	1,040
Accruing loans 90 days or more past due	--	--
Total risk loans	10,098	12,440
Other property owned	--	--
Total risk assets	\$10,098	\$12,440
Total risk loans as a percentage of total loans	0.2%	0.2%
Nonaccrual loans as a percentage of total loans	0.1%	0.2%
Current nonaccrual loans as a percentage of total nonaccrual loans	89.3%	93.8%
Total delinquencies as a percentage of total loans	0.0%	0.1%

Note: Accruing loans include accrued interest receivable.

Our risk assets have decreased from December 31, 2021, and have remained at acceptable levels. Total risk loans as a percentage of total loans were well within our established risk management guidelines.

The decrease in nonaccrual loans was primarily due to one loan moving to accruing restructured and the pay down of a few larger loans during the first quarter of 2022. Nonaccrual loans remained at an acceptable level at March 31, 2022, and December 31, 2021.

Allowance for Loan Losses

The allowance for loan losses is an estimate of inherent losses on loans in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on periodic evaluation of factors such as loan loss history, estimated probability of default, estimated loss severity, portfolio quality, and current economic and environmental conditions.

Allowance Coverage Ratios		
As of:	March 31,	December 31,
	2022	2021
Allowance as a percentage of:		
Loans	0.3%	0.3%
Nonaccrual loans	224.1%	147.8%
Total risk loans	166.9%	135.5%

In our opinion, the allowance for loan losses was reasonable in relation to the risk in our loan portfolio at March 31, 2022.

RESULTS OF OPERATIONS

Profitability Information		
(dollars in thousands)		
For the three months ended March 31	2022	2021
Net income	\$25,551	\$26,356
Return on average assets	1.8%	2.1%
Return on average members' equity	9.8%	10.7%

Changes presented in the profitability information chart relate directly to:

- Changes in income discussed in this section
- Changes in assets discussed in the Loan Portfolio section
- Changes in capital discussed in the Funding, Liquidity, and Capital section

Changes in Significant Components of Net Income

(in thousands)			Increase (decrease) in
For the three months ended March 31	2022	2021	net income
Net interest income	\$33,195	\$29,786	\$3,409
Non-interest income	8,371	11,377	(3,006)
Non-interest expense	15,956	14,698	(1,258)
Provision for income taxes	59	109	50
Net income	<u>\$25,551</u>	<u>\$26,356</u>	<u>(\$805)</u>

Net Interest Income

Changes in Net Interest Income

(in thousands)	2022 vs 2021
For the three months ended March 31	
Changes in volume	\$3,484
Changes in interest rates	156
Changes in nonaccrual income and other	(231)
Net change	<u>\$3,409</u>

Non-Interest Income

The change in non-interest income was primarily due to fee income. The decrease in fee income is related to fees received from the U.S. Small Business Administration for the origination of Paycheck Protection Program loans in 2021.

FUNDING, LIQUIDITY, AND CAPITAL

We borrow from AgriBank, under a note payable, in the form of a line of credit. Our note payable is scheduled to mature on December 31, 2023. We intend to renegotiate the note payable no later than the maturity date. The repricing attributes of our line of credit generally correspond to the repricing attributes of our loan portfolio, which significantly reduces our market interest rate risk. Due to the cooperative structure of the Farm Credit System and as we are a stockholder of AgriBank, we expect this borrowing relationship to continue into the foreseeable future. Our other source of lendable funds is from equity.

The components of cost of funds associated with our note payable include:

- A marginal cost of debt component
- A spread component, which includes cost of servicing, cost of liquidity, and bank profit
- A risk premium component, if applicable

We were not subject to a risk premium at March 31, 2022, or December 31, 2021.

Total members' equity increased \$15.7 million from December 31, 2021, primarily due to net income for the period partially offset by patronage distribution accruals.

The Farm Credit Administration (FCA) Regulations require us to maintain minimums for our common equity tier 1, tier 1 capital, total capital, and permanent capital risk-based capital ratios. In addition, the FCA requires us to maintain minimums for our non-risk-adjusted ratios of tier 1 leverage and unallocated retained earnings and equivalents leverage. Refer to Note 6 in our 2021 Annual Report for a more complete description of these ratios. Effective January 1, 2022, the FCA regulations slightly modified the calculation of the unallocated retained earnings and equivalents leverage ratio to include certain additional deductions. The modification did not have a material impact on this ratio.

Regulatory Capital Requirements and Ratios

As of:	March 31, 2022	December 31, 2021	Regulatory Minimums	Capital Conservation Buffer	Total
Risk-adjusted:					
Common equity tier 1 ratio	15.4%	16.4%	4.5%	2.5%	7.0%
Tier 1 capital ratio	15.4%	16.4%	6.0%	2.5%	8.5%
Total capital ratio	15.7%	16.7%	8.0%	2.5%	10.5%
Permanent capital ratio	15.4%	16.4%	7.0%	N/A	7.0%
Non-risk-adjusted:					
Tier 1 leverage ratio	16.3%	17.3%	4.0%	1.0%	5.0%
Unallocated retained earnings and equivalents leverage ratio	16.0%	18.3%	1.5%	N/A	1.5%

Capital ratios are directly impacted by the changes in capital, as more fully explained in this section, the changes in assets, as discussed in the Loan Portfolio section, and off-balance sheet commitments, as disclosed in Note 10 in our 2021 Annual Report.

CERTIFICATION

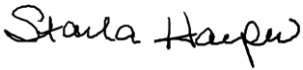
The undersigned have reviewed the March 31, 2022, Quarterly Report of FCS Financial, ACA, which has been prepared under the oversight of the Audit Committee and in accordance with all applicable statutory or regulatory requirements. The information contained herein is true, accurate, and complete to the best of our knowledge and belief.



Kenneth Bergmann
Chairperson of the Board
FCS Financial, ACA



David D. Janish
Chief Executive Officer
FCS Financial, ACA



Starla Harper
Chief Financial Officer
FCS Financial, ACA

May 9, 2022

CONSOLIDATED STATEMENTS OF CONDITION

FCS Financial, ACA

(in thousands)

(Unaudited)

As of:	March 31, 2022	December 31, 2021
ASSETS		
Loans	\$5,540,662	\$5,468,056
Allowance for loan losses	16,856	16,854
Net loans	5,523,806	5,451,202
Investment in AgriBank, FCB	137,944	134,343
Accrued interest receivable	43,105	45,779
Deferred tax assets, net	--	155
Other assets	87,523	87,523
Total assets	\$5,792,378	\$5,719,002
LIABILITIES		
Note payable to AgriBank, FCB	\$4,674,726	\$4,596,666
Accrued interest payable	16,395	15,936
Deferred tax liabilities, net	194	--
Patronage distribution payable	10,750	36,830
Other liabilities	32,970	27,971
Total liabilities	4,735,035	4,677,403
Contingencies and commitments (Note 3)		
MEMBERS' EQUITY		
Protected members' equity	4	4
Capital stock and participation certificates	12,388	12,472
Unallocated surplus	1,044,951	1,029,123
Total members' equity	1,057,343	1,041,599
Total liabilities and members' equity	\$5,792,378	\$5,719,002

The accompanying notes are an integral part of these Consolidated Financial Statements.

CONSOLIDATED STATEMENTS OF INCOME

FCS Financial, ACA

(in thousands)

(Unaudited)

For the period ended March 31	Three Months Ended	
	2022	2021
Interest income	\$49,590	\$44,795
Interest expense	16,395	15,009
Net interest income	33,195	29,786
Provision for loan losses	--	--
Net interest income after provision for loan losses	33,195	29,786
Non-interest income		
Patronage income	6,300	5,939
Financially related services income	236	259
Fee income	1,663	4,932
Other non-interest income	172	247
Total non-interest income	8,371	11,377
Non-interest expense		
Salaries and employee benefits	8,987	8,351
Other operating expense	6,969	6,346
Other non-interest expense	--	1
Total non-interest expense	15,956	14,698
Income before income taxes	25,610	26,465
Provision for income taxes	59	109
Net income	\$25,551	\$26,356

The accompanying notes are an integral part of these Consolidated Financial Statements.

CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY

FCS Financial, ACA

(in thousands)

(Unaudited)

	Protected Members' Equity	Capital Stock and Participation Certificates	Unallocated Surplus	Total Members' Equity
Balance at December 31, 2020	\$6	\$12,168	\$962,803	\$974,977
Net income	--	--	26,356	26,356
Unallocated surplus designated for patronage distributions	--	--	(8,687)	(8,687)
Capital stock and participation certificates issued	--	369	--	369
Capital stock and participation certificates retired	--	(313)	--	(313)
Balance at March 31, 2021	\$6	\$12,224	\$980,472	\$992,702
Balance at December 31, 2021	\$4	\$12,472	\$1,029,123	\$1,041,599
Net income	--	--	25,551	25,551
Unallocated surplus designated for patronage distributions	--	--	(9,723)	(9,723)
Capital stock and participation certificates issued	--	234	--	234
Capital stock and participation certificates retired	--	(318)	--	(318)
Balance at March 31, 2022	\$4	\$12,388	\$1,044,951	\$1,057,343

The accompanying notes are an integral part of these Consolidated Financial Statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1: ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

The accompanying unaudited Consolidated Financial Statements contain all adjustments necessary for a fair presentation of the interim financial information and conform to generally accepted accounting principles in the United States of America (GAAP) and the prevailing practices within the financial services industry. This interim Quarterly Report is prepared based upon statutory and regulatory requirements and in accordance with GAAP. However, certain disclosures required by GAAP are omitted. The results of the three months ended March 31, 2022, are not necessarily indicative of the results to be expected for the year ending December 31, 2022. The interim financial statements and the related notes in this Quarterly Report should be read in conjunction with the Consolidated Financial Statements and related notes included in our Annual Report for the year ended December 31, 2021.

The Consolidated Financial Statements present the consolidated financial results of FCS Financial, ACA and its subsidiaries FCS Financial, FLCA and FCS Financial, PCA. All material intercompany transactions and balances have been eliminated in consolidation.

Recently Issued or Adopted Accounting Pronouncements

We have assessed the potential impact of accounting standards that have been issued by the Financial Accounting Standards Board (FASB) and have determined the following standards to be applicable to our business. While we are a nonpublic entity, our financial results are closely related to the performance of the combined Farm Credit System. Therefore, we typically adopt accounting pronouncements in alignment with other System institutions.

Standard and effective date	Description	Adoption status and financial statement impact
In June 2016, the FASB issued Accounting Standards Update (ASU) 2016-13 "Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments." The guidance was originally effective for non-U.S. Securities Exchange Commission filers for our first quarter of 2021. In November 2019, the FASB issued ASU 2019-10 which amended the mandatory effective date for this guidance for certain institutions. We have determined we qualify for the deferral of the mandatory effective date. As a result of the change, the standard is effective for our first quarter of 2023 and early adoption is permitted.	The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses.	We expect to adopt the standard as of January 1, 2023. The development and validation of our model to estimate credit losses for our loan portfolio is substantially complete. Processes and internal controls related to the model and the estimation of credit losses for loans are currently being designed. We are in the process of drafting disclosures and accounting policies. The extent of the impact on our financial statements will depend on economic conditions, forecasts, and the composition of our loan portfolio at the time of adoption.
In March 2022, the FASB issued ASU 2022-02 "Financial Instruments - Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures." The guidance is effective at the same time that ASU 2016-13 is adopted.	This guidance eliminates the accounting guidance for troubled debt restructurings by creditors in Subtopic 310-40, Receivables - Troubled Debt Restructurings by Creditors, while enhancing disclosure requirements for certain loan refinancings and restructurings.	We intend to adopt the standard concurrently with the adoption of ASU 2016-13 as amended. The adoption of this guidance is not expected to have a material impact on our financial statements, but will modify certain disclosures required under ASU 2016-13.

NOTE 2: LOANS AND ALLOWANCE FOR LOAN LOSSES

Loans by Type

(dollars in thousands)

As of:	March 31, 2022		December 31, 2021	
	Amount	%	Amount	%
Real estate mortgage	\$3,365,498	60.7%	\$3,362,319	61.6%
Production and intermediate-term	610,046	11.0%	702,116	12.8%
Agribusiness	1,166,697	21.1%	1,030,672	18.8%
Other	398,421	7.2%	372,949	6.8%
Total	\$5,540,662	100.0%	\$5,468,056	100.0%

The other category is primarily composed of rural infrastructure related loans and other diversified industries in our capital markets portfolio.

Delinquency

Aging Analysis of Loans

(in thousands)	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less than 30 Days Past Due	Total
As of March 31, 2022					
Real estate mortgage	\$771	\$592	\$1,363	\$3,395,737	\$3,397,100
Production and intermediate-term	1,046	148	1,194	616,664	617,858
Agribusiness	--	--	--	1,169,873	1,169,873
Other	65	--	65	398,871	398,936
Total	\$1,882	\$740	\$2,622	\$5,581,145	\$5,583,767
As of December 31, 2021					
Real estate mortgage	\$2,154	\$--	\$2,154	\$3,393,272	\$3,395,426
Production and intermediate-term	598	138	736	710,410	711,146
Agribusiness	--	--	--	1,033,799	1,033,799
Other	190	--	190	373,274	373,464
Total	\$2,942	\$138	\$3,080	\$5,510,755	\$5,513,835

Note: Accruing loans include accrued interest receivable.

There were no loans 90 days or more past due and still accruing interest at March 31, 2022, or December 31, 2021.

Risk Loans

Risk loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms.

Risk Loan Information

(in thousands)	March 31, 2022	December 31, 2021
As of:		
Volume with specific allowance	\$1,990	\$5,269
Volume without specific allowance	8,108	7,171
Total risk loans	\$10,098	\$12,440
Total specific allowance	\$612	\$4,051
For the three months ended March 31	2022	2021
Income on accrual risk loans	\$17	\$18
Income on nonaccrual loans	351	582
Total income on risk loans	\$368	\$600
Average risk loans	\$11,645	\$13,452

Note: Accruing loans include accrued interest receivable.

We had no material commitments to lend additional money to borrowers whose loans were classified as risk loans at March 31, 2022.

Troubled Debt Restructurings (TDRs)

In situations where, for economic or legal reasons related to the borrower's financial difficulties, we grant a concession for other than an insignificant period of time to the borrower that we would not otherwise consider, the related loan is classified as a TDR, also known as a formally restructured loan for regulatory purposes. A concession is generally granted in order to minimize economic loss and avoid foreclosure. Concessions vary by program and borrower and may include interest rate reductions, term extensions, payment deferrals, or an acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. Loans classified as TDRs are considered risk loans. All risk loans are analyzed within our allowance for loan losses. We record a specific allowance to reduce the carrying amount of the restructured loan to the lower of book value or net realizable value of collateral. There may be modifications made in the normal course of business that would not be considered TDRs.

There were no TDRs that occurred during the three months ended March 31, 2022, or 2021.

There were no TDRs that defaulted during the three months ended March 31, 2022, or 2021, in which the modification was within twelve months of the respective reporting period.

TDRs Outstanding		
(in thousands)	March 31,	December 31,
As of:	2022	2021
Accrual status:		
Real estate mortgage	\$594	\$811
Production and intermediate-term	230	229
Agribusiness	1,754	--
Total TDRs in accrual status	<u>\$2,578</u>	<u>\$1,040</u>
Nonaccrual status:		
Real estate mortgage	\$385	\$2,243
Production and intermediate-term	528	629
Agribusiness	2	3
Total TDRs in nonaccrual status	<u>\$915</u>	<u>\$2,875</u>
Total TDRs:		
Real estate mortgage	\$979	\$3,054
Production and intermediate-term	758	858
Agribusiness	1,756	3
Total TDRs	<u>\$3,493</u>	<u>\$3,915</u>

There were no commitments to lend to borrowers whose loans have been modified in a TDR at March 31, 2022.

Allowance for Loan Losses

Changes in Allowance for Loan Losses

(in thousands)	2022	2021
Three months ended March 31		
Balance at beginning of period	\$16,854	\$16,850
Loan recoveries	3	3
Loan charge-offs	(1)	(2)
Balance at end of period	<u>\$16,856</u>	<u>\$16,851</u>

NOTE 3: CONTINGENCIES AND COMMITMENTS

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the Consolidated Financial Statements. We do not anticipate any material losses because of these contingencies or commitments.

We may be named as a defendant in certain lawsuits or legal actions in the normal course of business. At the date of these Consolidated Financial Statements, our management team was not aware of any material actions. However, management cannot ensure that such actions or other contingencies will not arise in the future.

Refer to Note 10 in our 2021 Annual Report for additional detail regarding contingencies and commitments.

NOTE 4: FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market for the asset or liability. Accounting guidance also establishes a fair value hierarchy, with three input levels that may be used to measure fair value. Refer to Note 2 in our 2021 Annual Report for a more complete description of the three input levels.

We did not have any assets or liabilities measured at fair value on a recurring basis at March 31, 2022, or December 31, 2021.

Non-Recurring Basis

We may be required, from time to time, to measure certain assets at fair value on a non-recurring basis.

Assets Measured at Fair Value on a Non-Recurring Basis

(in thousands)

<u>As of March 31, 2022</u>	<u>Fair Value Measurement Using</u>			Total Fair Value
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Impaired loans	\$ --	\$ --	\$1,447	\$1,447

<u>As of December 31, 2021</u>	<u>Fair Value Measurement Using</u>			Total Fair Value
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Impaired loans	\$ --	\$ --	\$1,279	\$1,279

Valuation Techniques

Impaired Loans: Represents the carrying amount of loans which were evaluated for individual impairment based on the appraised value of the underlying collateral. When the value of the collateral, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. If the process uses observable market-based information, they are classified as Level 2. If the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters, they are classified as Level 3.

NOTE 5: SUBSEQUENT EVENTS

We have evaluated subsequent events through May 9, 2022, which is the date the Consolidated Financial Statements were available to be issued. There have been no material subsequent events that would require recognition in our Quarterly Report or disclosure in the Notes to Consolidated Financial Statements.