

Quarterly Report September 30, 2019

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

The following commentary reviews the consolidated financial condition and consolidated results of operations of FCS Financial, ACA and its subsidiaries FCS Financial, FLCA and FCS Financial, PCA. This discussion should be read in conjunction with both the unaudited consolidated financial information and related notes included in this Quarterly Report as well as Management's Discussion and Analysis included in our Annual Report for the year ended December 31, 2018.

Due to the nature of our financial relationship with AgriBank, FCB (AgriBank), the financial condition and results of operations of AgriBank materially impact our members' investment. To request free copies of AgriBank financial reports or additional copies of our report, contact us at:

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# FORWARD-LOOKING INFORMATION

Any forward-looking statements in this Quarterly Report are based on current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from expectations due to a number of risks and uncertainties. More information about these risks and uncertainties is contained in our 2018 Annual Report. We undertake no duty to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

# AGRICULTURAL AND ECONOMIC CONDITIONS

Following a wet planting season, summer growing conditions were varied across the state. Our overall territory 2019 corn and soybean yields may be near average, but there is a wide range of results for our producers depending upon their location. Generally above average rainfall during the growing season has resulted in above average levels of hay and forage for cattle operators.

For varied reasons, including improving crop production prospects across the Corn Belt during the course of the growing season; continued tariff and trade war concerns with China; and an adequate world market supply, contract prices for 2019 corn and soybeans trended down during the third quarter. Better pricing opportunities were available for crop producers earlier during the growing season, especially for corn. Producer margin and profitability may be impacted by marketing decisions. For areas that experienced significant prevent planting situations, crop insurance claims will likely provide a material revenue source for those farmers in 2019.

United States Department of Agriculture information identifies domestic meat production has generally trended upward in recent years. The expansion of 'alternative meat' products has also added to the consumer supply of meat or meat-like products. These combined factors had a negative impact on protein prices for our livestock producers. Mitigating some of this downward price pressure for United States livestock producers has been the impact from African swine fever on the swine herd and production in Asian countries, especially China.

Farmland prices across our territory have remained relatively steady over the past year. Land values were stable with a very slight average increase in values observed in crop tracts across the northern portion of the state. There were modest gains in the value of pasture and woodland tracts in southern Missouri. While overall demand for farmland across our territory has generally moderated over the past few years, so has the availability of farm land for sale. These two factors together have kept overall farm land prices near equilibrium.

#### **LOAN PORTFOLIO**

#### Loan Portfolio

Total loans were \$4.2 billion at September 30, 2019, an increase of \$137.9 million from December 31, 2018. The increase was primarily due to continued demand for mortgage loans across most segments of the portfolio and a slower repayment rate.

# **Portfolio Credit Quality**

The credit quality of our portfolio declined from December 31, 2018. Adversely classified loans increased to 3.4% of the portfolio at September 30, 2019, from 2.1% of the portfolio at December 31, 2018. Adversely classified loans are loans we have identified as showing some credit weakness outside our credit standards. We have considered portfolio credit quality in assessing the reasonableness of our allowance for loan losses.

In certain circumstances, government agency guarantee programs are used to reduce the risk of loss. At September 30, 2019, \$247.4 million of our loans were, to some level, guaranteed under these government programs.

# **Risk Assets**

Components of Risk Assets		
(dollars in thousands)	September 30	December 31
As of:	2019	2018
Loans:		
Nonaccrual	\$12,028	\$7,850
Accruing restructured	1,051	1,151
Accruing loans 90 days or more past due		
Total risk loans	13,079	9,001
Other property owned		258
Total risk assets	\$13,079	\$9,259
Total risk loans as a percentage of total loans	0.3%	0.2%
Nonaccrual loans as a percentage of total loans	0.3%	0.2%
Current nonaccrual loans as a percentage of total nonaccrual loans	84.7%	91.8%
Total delinquencies as a percentage of total loans	0.1%	0.1%

Note: Accruing loans include accrued interest receivable.

Our risk assets have increased from December 31, 2018, but have remained at acceptable levels. Despite the increase in risk assets, total risk loans as a percentage of total loans were well within our established risk management guidelines.

The increase in nonaccrual loans was primarily due to the net effect of two larger loans from the commercial farmer segment that transferred to nonaccrual, offset by paydowns and payoffs. Nonaccrual loans remained at an acceptable level at September 30, 2019, and December 31, 2018.

# Allowance for Loan Losses

The allowance for loan losses is an estimate of inherent losses on loans in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on periodic evaluation of factors such as loan loss history, estimated probability of default, estimated loss severity, portfolio quality, and current economic and environmental conditions.

# **Allowance Coverage Ratios**

,	September 30	December 31
As of:	2019	2018
Allowance as a percentage of:		
Loans	0.4%	0.4%
Nonaccrual loans	124.9%	203.4%
Total risk loans	114.9%	177.4%

In our opinion, the allowance for loan losses was reasonable in relation to the risk in our loan portfolio at September 30, 2019.

# **RESULTS OF OPERATIONS**

# **Profitability Information**

(dollars in thousands)

For the nine months ended September 30	2019	2018
Net income	\$61,944	\$56,240
Return on average assets	1.9%	1.9%
Return on average members' equity	9.4%	9.1%

Changes presented in the profitability information chart relate directly to:

- Changes in income discussed in this section
- Changes in assets discussed in the Loan Portfolio section
- Changes in capital discussed in the Funding, Liquidity, and Capital section

# **Changes in Significant Components of Net Income**

(in thousands) For the nine months ended September 30	2019	2018	Increase (decrease) in net income
Net interest income	\$78,901	\$73,345	\$5,556
Patronage income	15,090	10,756	4,334
Other income, net	5,336	6,861	(1,525)
Operating expenses	37,071	34,621	(2,450)
Provision for income taxes	312	101	(211)
Net income	\$61,944	\$56,240	\$5,704

#### Changes in Net Interest Income

(in thousands)

For the nine months ended September 30	2019 vs 2018
Changes in volume	\$5,694
Changes in interest rates	96
Changes in nonaccrual income and other	(234)
Net change	\$5,556
Patronage Income	

(in thousands)

For the nine months ended September 30	2019	2018
Wholesale patronage:		_
Cash	\$4,807	\$8,171
Stock	8,004	
Pool program patronage	1,508	2,058
AgDirect partnership distribution	771	527
Total patronage income	\$15,090	\$10,756

The increase in patronage income was primarily due to an increase in wholesale patronage. Total wholesale patronage increased primarily as a result of a higher patronage rate for the nine months ended September 30, 2019, compared to the same period of 2018. Wholesale patronage may be paid in cash or AgriBank stock. All pool program patronage and AgDirect partnership distributions are paid in cash. As discussed in our Annual Report, AgriBank will pay patronage in the form of allocated stock as necessary to meet all regulatory capital requirements, while optimizing capital throughout the District. The amount of stock patronage may vary from guarter-to-guarter as AgriBank updates their forecasts for the year, and the final amount of stock patronage will be determined at the end of the year.

The change in other income, net was primarily due to our share of the Allocated Insurance Reserve Accounts (AIRA) distribution received from the Farm Credit System Insurance Corporation (FCSIC) of \$879 thousand in 2019, compared to \$2.1 million in 2018. The AIRA was established by FCSIC when premiums collected increased the level of the Insurance Fund beyond the required 2% of insured debt. Refer to the 2018 Annual Report for additional information about the FCSIC.

The change in operating expenses was primarily related to an increase in salaries and benefits expense.

# FUNDING, LIQUIDITY, AND CAPITAL

We borrow from AgriBank, under a note payable, in the form of a line of credit. Our note payable matures on December 31, 2021, at which time the note will be renegotiated. The repricing attributes of our line of credit generally correspond to the repricing attributes of our loan portfolio, which significantly reduces our market interest rate risk. Due to the cooperative structure of the Farm Credit System and as we are a stockholder of AgriBank, we expect this borrowing relationship to continue into the foreseeable future. Our other source of lendable funds is from equity.

The components of cost of funds associated with our note payable include:

- A marginal cost of debt component
- A spread component, which includes cost of servicing, cost of liquidity, and bank profit
- A risk premium component, if applicable

We were not subject to a risk premium at September 30, 2019, or December 31, 2018.

Total members' equity increased \$42.8 million from December 31, 2018, primarily due to net income for the period partially offset by patronage distribution accruals.

The Farm Credit Administration (FCA) Regulations require us to maintain minimums for our common equity tier 1, tier 1 capital, total capital, and permanent capital risk-based capital ratios. In addition, the FCA requires us to maintain minimums for our non-risk-adjusted ratios of tier 1 leverage and unallocated retained earnings and equivalents leverage. Refer to Note 7 in our 2018 Annual Report for a more complete description of these ratios.

# **Regulatory Capital Requirements and Ratios**

				Capital	
	September 30	December 31	Regulatory	Conservation	
As of:	2019	2018	Minimums	Buffer	Total
Risk-adjusted:					
Common equity tier 1 ratio	18.0%	18.4%	4.5%	2.5%*	7.0%
Tier 1 capital ratio	18.0%	18.4%	6.0%	2.5%*	8.5%
Total capital ratio	18.4%	18.8%	8.0%	2.5%*	10.5%
Permanent capital ratio	18.1%	18.5%	7.0%	N/A	7.0%
Non-risk-adjusted:					
Tier 1 leverage ratio	19.0%	19.3%	4.0%	1.0%	5.0%
Unallocated retained earnings and equivalents leverage ratio	19.6%	19.9%	1.5%	N/A	1.5%

<sup>\*</sup>The 2.5% capital conservation buffer over risk-adjusted ratio minimums is being phased in over three years under the FCA capital requirements. The phase in period ends on December 31, 2019.

The capital adequacy ratios are directly impacted by the changes in capital as more fully explained in this section and the changes in assets as discussed in the Loan Portfolio section.

# CERTIFICATION

The undersigned have reviewed the September 30, 2019, Quarterly Report of FCS Financial, ACA, which has been prepared under the oversight of the Audit Committee and in accordance with all applicable statutory or regulatory requirements. The information contained herein is true, accurate, and complete to the best of our knowledge and belief.

Kenneth Bergmann Chairperson of the Board FCS Financial, ACA

David D. Janish Chief Executive Officer FCS Financial, ACA

Starla Harper Chief Financial Officer FCS Financial, ACA

November 8, 2019

# **CONSOLIDATED STATEMENTS OF CONDITION**

FCS Financial, ACA (in thousands) (Unaudited)

	September 30	December 31
As of:	2019	2018
ASSETS		_
Loans	\$4,213,792	\$4,075,933
Allowance for loan losses	15,023	15,966
Net loans	4,198,769	4,059,967
Investment in AgriBank, FCB	95,593	83,006
Accrued interest receivable	55,913	45,027
Other property owned		258
Deferred tax assets, net	773	1,028
Other assets	60,154	64,602
Total assets	\$4,411,202	\$4,253,888
LIABILITIES		
Note payable to AgriBank, FCB	\$3,451,989	\$3,330,133
Accrued interest payable	24,234	21,775
Patronage distribution payable	19,125	24,010
Other liabilities	13,920	18,795
Total liabilities	3,509,268	3,394,713
Contingencies and commitments (Note 4)		
MEMBERS' EQUITY		
Protected members' equity	6	8
Capital stock and participation certificates	11,872	11,933
Unallocated surplus	890,056	847,234
Total members' equity	901,934	859,175
Total liabilities and members' equity	\$4,411,202	\$4,253,888

The accompanying notes are an integral part of these Consolidated Financial Statements.

# **CONSOLIDATED STATEMENTS OF INCOME**

FCS Financial, ACA (in thousands) (Unaudited)

	Three Months	Three Months Ended		Nine Months Ended	
For the period ended September 30	2019	2018	2019	2018	
Interest income	\$50,963	\$45,158	\$150,642	\$130,938	
Interest expense	24,239	20,217	71,741	57,593	
Net interest income	26,724	24,941	78,901	73,345	
Provision for loan losses					
Net interest income after provision for loan losses	26,724	24,941	78,901	73,345	
Other income					
Patronage income	5,108	3,590	15,090	10,756	
Financially related services income	1,691	1,681	2,044	2,120	
Fee income	910	1,077	2,202	2,477	
Allocated Insurance Reserve Accounts distribution			879	2,136	
Miscellaneous income (loss), net	38	(110)	211	128	
Total other income	7,747	6,238	20,426	17,617	
Operating expenses					
Salaries and employee benefits	7,146	6,782	21,955	20,637	
Other operating expenses	5,123	4,823	15,116	13,984	
Total operating expenses	12,269	11,605	37,071	34,621	
Income before income taxes	22,202	19,574	62,256	56,341	
Provision for income taxes	267	118	312	101	
Net income	\$21,935	\$19,456	\$61,944	\$56,240	

The accompanying notes are an integral part of these Consolidated Financial Statements.

# **CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY**

FCS Financial, ACA (in thousands) (Unaudited)

	Protected Members' Equity	Capital Stock and Participation Certificates	Unallocated Surplus	Total Members' Equity
Balance at December 31, 2017	\$8	\$12,231	\$789,516	\$801,755
Net income			56,240	56,240
Unallocated surplus designated for patronage distributions			(17,169)	(17,169)
Capital stock and participation certificates issued		638		638
Capital stock and participation certificates retired		(892)		(892)
Balance at September 30, 2018	\$8	\$11,977	\$828,587	\$840,572
Balance at December 31, 2018	\$8	\$11,933	\$847,234	\$859,175
Net income		-	61,944	61,944
Unallocated surplus designated for patronage distributions		-	(19,122)	(19,122)
Capital stock and participation certificates issued		737		737
Capital stock and participation certificates retired	(2)	(798)		(800)
Balance at September 30, 2019	\$6	\$11,872	\$890,056	\$901,934

The accompanying notes are an integral part of these Consolidated Financial Statements.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1: ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

The Consolidated Financial Statements contain all adjustments necessary for a fair presentation of the interim Consolidated Statements of Condition and Consolidated Statements of Income. Our accounting policies conform to accounting principles generally accepted in the United States of America (GAAP) and the prevailing practices within the financial services industry. This interim Quarterly Report is prepared based upon statutory and regulatory requirements and in accordance with GAAP. However, certain disclosures required by GAAP are omitted. The results of the nine months ended September 30, 2019, are not necessarily indicative of the results to be expected for the year ending December 31, 2019. The interim financial statements and the related notes in this Quarterly Report should be read in conjunction with the Consolidated Financial Statements and related notes included in our Annual Report for the year ended December 31, 2018.

The Consolidated Financial Statements present the consolidated financial results of FCS Financial, ACA (the Association) and its subsidiaries FCS Financial, FLCA and FCS Financial, PCA. All material intercompany transactions and balances have been eliminated in consolidation.

# **Significant Accounting Policies**

Leases: We are the lessee in operating leases. We evaluate arrangements at inception to determine if it is a lease. Leases with an initial term of 12 months or less are not recorded on the balance sheet with lease expense recognized on a straight-line basis over the lease term. For operating leases with terms greater than 12 months the right-of-use (ROU) assets are included in "Other assets" in the Consolidated Statements of Condition and the lease liabilities are included in "Other liabilities" in the Consolidated Statements of Condition.

The ROU assets represent our right to use an underlying asset for the lease term and lease liabilities represent our obligation to make lease payments arising from the lease. Operating lease ROU assets and liabilities are recognized based on the present value of lease payments over the lease term. As most of our leases do not provide an implicit rate, we use our incremental borrowing rate based on the information available at commencement date in determining the present value of lease payments. We use the implicit rate when readily determinable. Our lease terms may include options to extend or terminate the lease. The length of the lease term is modified to include the option when it is reasonably certain that we will exercise that option. Operating lease expense for lease payments is recognized on a straight-line basis over the lease term.

# **Recently Issued or Adopted Accounting Pronouncements**

We have assessed the potential impact of accounting standards that have been issued by the Financial Accounting Standards Board (FASB) and have determined the following standards to be applicable to our business. While we are a nonpublic entity, our financial results are closely related to the performance of the combined Farm Credit System. Therefore, we typically adopt accounting pronouncements on the public business entities effective date or aligned with other System institutions, whichever is earlier.

In February 2016, the FASB issued Accounting Standards Update (ASU) 2016-02 "Leases." In July 2018, the FASB issued ASU 2018-11 "Leases (Topic 842): Targeted Improvements." The guidance is effective for public business entities in its first quarter of 2019 and early adoption is permitted.	Description  The guidance modifies the recognition and accounting for lessees and lessors and requires expanded disclosures regarding assumptions used to recognize revenue and expenses related to leases. Upon adoption, a liability for lease obligations and a corresponding right-of-use asset is recognized on the Consolidated Statements of Condition for all lease arrangements spanning more than 12 months. The guidance includes an optional transition method where an entity is permitted to apply the guidance as of the adoption date and recognize a cumulative-effect adjustment to the opening balance of retained earnings.	Adoption status and financial statement impact We adopted this guidance on January 1, 2019. The adoption of this guidance did not have a material impact on our financial condition, results of operations, and financial statement disclosures, and had no impact on cash flows.
In August 2018, the FASB issued ASU 2018-15 "Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement that is a Service Contract." The guidance is effective for our first quarter of 2020 and early adoption is permitted.	The guidance clarifies that implementation costs incurred in a hosting arrangement that is a service contract should be accounted for in the same manner as implementation costs incurred to develop or obtain internal-use software.	We are in the process of reviewing the accounting standard. Based on our preliminary review and analysis, this new guidance is not expected to have a material impact on our financial condition, results of operations, cash flows, and financial statement disclosures.

# Standard and effective date

Description

In June 2016, the FASB issued ASU 2016-13 "Financial Instruments – Credit Losses." This guidance is effective for public business entities for non-U.S. Securities Exchange Commission filers for the first quarter of 2021 and early adoption is permitted.

The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-forsale securities would also be recorded through an allowance for credit losses.

Adoption status and financial statement impact On October 16, 2019, the FASB voted to defer

effective dates for various standards for certain entities, which includes ASU 2016-13. We have determined we qualify for the delay in the required adoption date for this standard. We are evaluating the deferral and have not yet determined if we will early adopt the standard.

We have reviewed the accounting standard, selected and substantially completed development of our system, and are in the process of drafting disclosures. Significant implementation matters yet to be addressed include system testing, drafting of accounting policies, and designing processes and controls. We are currently unable to estimate the impact on the financial statements.

# NOTE 2: LOANS AND ALLOWANCE FOR LOAN LOSSES

# Loans by Type

(dollars in thousands)

As of:	September 30,	2019	December 31,	2018
	Amount	%	Amount	%
Real estate mortgage	\$2,475,030	58.7%	\$2,342,822	57.5%
Production and intermediate-term	646,978	15.4%	671,044	16.5%
Agribusiness	820,446	19.5%	820,552	20.1%
Other	271,338	6.4%	241,515	5.9%
Total	\$4,213,792	100.0%	\$4,075,933	100.0%

The other category is primarily composed of rural infrastructure related loans and other diversified industries in our capital markets portfolio.

# Delinquency

Aging Analysis of Loans	30-89	90 Days		Not Past Due	
(in the conde)		•	Total		
(in thousands)	Days	or More	Total	or Less than 30	
As of September 30, 2019	Past Due	Past Due	Past Due	Days Past Due	Total
Real estate mortgage	\$1,304	\$100	\$1,404	\$2,510,828	\$2,512,232
Production and intermediate-term	2,062	1,338	3,400	657,994	661,394
Agribusiness	43	·	43	824,255	824,298
Other		106	106	271,675	271,781
Total	\$3,409	\$1,544	\$4,953	\$4,264,752	\$4,269,705
	30-89	90 Days		Not Past Due	
	Days	or More	Total	or Less than 30	
As of December 31, 2018	Past Due	Past Due	Past Due	Days Past Due	Total
Real estate mortgage	\$1,349	\$180	\$1,529	\$2,368,760	\$2,370,289
Production and intermediate-term	1,278	175	1,453	682,614	684,067
Agribusiness	252		252	824,431	824,683
	004		224	241,697	241,921
Other	224		224	241,031	241,521
Other Total	\$3,103	\$355	\$3,458	\$4,117,502	\$4,120,960

Note: Accruing loans include accrued interest receivable.

There were no loans 90 days or more past due and still accruing interest at September 30, 2019, or December 31, 2018.

# **Risk Loans**

Risk loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms.

Risk Loan Information		
(in thousands)	September 30	December 31
As of:	2019	2018
Volume with specific allowance	\$3,172	\$2,547
Volume without specific allowance	9,907	6,454
Total risk loans	\$13,079	\$9,001
Total specific allowance	\$544	\$874
For the nine months ended September 30	2019	2018
Income on accrual risk loans	\$46	\$46
Income on nonaccrual loans	397	630
Total income on risk loans	\$443	\$676
Average risk loans	\$11,357	\$7,944

Note: Accruing loans include accrued interest receivable.

We did not have any material commitments to lend additional money to borrowers whose loans were classified as risk loans at September 30, 2019.

# **Troubled Debt Restructurings (TDRs)**

In situations where, for economic or legal reasons related to the borrower's financial difficulties, we grant a concession for other than an insignificant period of time to the borrower that we would not otherwise consider, the related loan is classified as a troubled debt restructuring, also known as a restructured loan. A concession is generally granted in order to minimize economic loss and avoid foreclosure. Concessions vary by program and borrower and may include interest rate reductions, term extensions, payment deferrals, or an acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. Loans classified as TDRs are considered risk loans. All risk loans are analyzed within our allowance for loan losses. We record a specific allowance to reduce the carrying amount of the restructured loan to the lower of book value or net realizable value of collateral.

There were no TDRs that occurred during the nine months ended September 30, 2019.

#### **TDR Activity**

(in thousands)

Nine months ended September 30	2018		
	Pre-modification	Post-modification	
Real estate mortgage	\$746	\$746	
Production and intermediate-term	126	126	
Agribusiness	82	82	
Total	\$954	\$954	

Pre-modification represents the outstanding recorded investment of the loan just prior to restructuring and post-modification represents the outstanding recorded investment of the loan immediately following the restructuring. The recorded investment in the loan is the unpaid principal amount of the receivable increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, and acquisition costs and may also reflect a previous direct charge-off of the investment.

The primary types of modification included deferral of principal and extension of maturity.

There were no TDRs that defaulted during the nine months ended September 30, 2019, or 2018 in which the modification was within twelve months of the respective reporting period.

#### **TDRs Outstanding**

(in thousands)	September 30	December 31
As of:	2019	2018
Accrual status:		
Real estate mortgage	\$644	\$527
Production and intermediate-term	407	624
Agribusiness		
Total TDRs in accrual status	\$1,051	\$1,151
Nonaccrual status:		
Real estate mortgage	\$1,123	\$1,725
Production and intermediate-term	605	503
Agribusiness	49	116
Total TDRs in nonaccrual status	\$1,777	\$2,344
Total TDRs:		
Real estate mortgage	\$1,767	\$2,252
Production and intermediate-term	1,012	1,127
Agribusiness	49	116
Total TDRs	\$2,828	\$3,495

There were no commitments to lend to borrowers whose loans have been modified in a TDR at September 30, 2019.

# Allowance for Loan Losses

Changes in Allowance for Loan Losses		
(in thousands) Nine months ended September 30	2019	2018
Balance at beginning of period	\$15,966	\$15,915
Loan recoveries	253	179
Loan charge-offs	(1,196)	(67)
Balance at end of period	\$15,023	\$16,027

# **NOTE 3: OTHER INVESTMENTS**

We and other Farm Credit Institutions are among the limited partners for Rural Business Investment Companies (RBICs). Our total commitment is \$8.0 million with varying commitment end dates through November 2023. Certain commitments may have an option to extend under certain circumstances. Our investment in the RBICs are recorded in "Other assets" in the Consolidated Statements of Condition, and totaled \$2.0 million at September 30, 2019, and \$555 thousand at December 31, 2018.

The investments were evaluated for impairment. No investments were impaired at September 30, 2019, or December 31, 2018.

# **NOTE 4: CONTINGENCIES AND COMMITMENTS**

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the Consolidated Financial Statements. We do not anticipate any material losses because of these contingencies or commitments

We may be named as a defendant in certain lawsuits or legal actions in the normal course of business. At the date of these Consolidated Financial Statements, our management team was not aware of any material actions. However, management cannot ensure that such actions or other contingencies will not arise in the future.

# **NOTE 5: FAIR VALUE MEASUREMENTS**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market for the asset or liability. Accounting guidance also establishes a fair value hierarchy, with three input levels that may be used to measure fair value. Refer to Note 2 in our 2018 Annual Report for a more complete description of the three input levels.

We did not have any assets or liabilities measured at fair value on a recurring basis at September 30, 2019, or December 31, 2018.

# Non-Recurring

We may be required, from time to time, to measure certain assets at fair value on a non-recurring basis.

# Assets Measured at Fair Value on a Non-recurring Basis

(in thousands)

	As of September 30, 2019				
	Fair Value	Total Fair			
	Level 1	Level 2	Level 3	Value	
Impaired loans	\$	\$	\$2,759	\$2,759	
Other property owned	-				
	As of December 31, 2018				
	Fair Value	Total Fair			
	Level 1	Level 2	Level 3	Value	
Impaired loans	\$	\$	\$1,757	\$1,757	
Other property owned			268	268	

### **Valuation Techniques**

Impaired loans: Represents the carrying amount and related write-downs of loans which were evaluated for individual impairment based on the appraised value of the underlying collateral. When the value of the collateral, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. If the process uses observable market-based information, they are classified as Level 2. If the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters, they are classified as Level 3.

Other property owned: Represents the fair value and related losses of foreclosed assets that were measured at fair value based on the collateral value, which is generally determined using appraisals, or other indications based on sales of similar properties. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. If the process uses observable market-based information, they are classified as Level 2. If the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the property and other matters, they are classified as Level 3.

# **NOTE 6: SUBSEQUENT EVENTS**

We have evaluated subsequent events through November 8, 2019, which is the date the Consolidated Financial Statements were available to be issued. There have been no material subsequent events that would require recognition in our Quarterly Report or disclosure in the Notes to Consolidated Financial Statements.