



**Quarterly Report  
September 30, 2018**

## MANAGEMENT'S DISCUSSION AND ANALYSIS

The following commentary reviews the consolidated financial condition and consolidated results of operations of FCS Financial, ACA and its subsidiaries FCS Financial, FLCA and FCS Financial, PCA. This discussion should be read in conjunction with both the unaudited consolidated financial information and related notes included in this Quarterly Report as well as Management's Discussion and Analysis included in our Annual Report for the year ended December 31, 2017.

Due to the nature of our financial relationship with AgriBank, FCB (AgriBank), the financial condition and results of operations of AgriBank materially impact our members' investment. To request free copies of the AgriBank or the AgriBank District financial reports or additional copies of our report, contact us at:

FCS Financial, ACA  
1934 East Miller Street  
Jefferson City, MO 65101  
(573) 635-7956  
[www.myfcsfinancial.com](http://www.myfcsfinancial.com)  
[jeffersoncitymo@myfcsfinancial.com](mailto:jeffersoncitymo@myfcsfinancial.com)

AgriBank, FCB  
30 East 7<sup>th</sup> Street, Suite 1600  
St. Paul, MN 55101  
(651) 282-8800  
[www.agribank.com](http://www.agribank.com)  
[financialreporting@agribank.com](mailto:financialreporting@agribank.com)

## FORWARD-LOOKING INFORMATION

Any forward-looking statements in this Quarterly Report are based on current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from expectations due to a number of risks and uncertainties. More information about these risks and uncertainties is contained in our 2017 Annual Report. We undertake no duty to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

## AGRICULTURAL AND ECONOMIC CONDITIONS

Weather during the third quarter of 2018 in Missouri provided generally less than favorable results relative to crop growing conditions, especially in the more crop intensive northern portion of the state. Warm temperatures and drought conditions persisted during July and early August and had an adverse impact on crop production. Fall harvest is well underway and harvest conditions are favorable at the time of this report. While it is too soon to know the extent of the drought impact, consensus is Missouri will experience below average crop yields. The summer drought conditions also had an adverse impact on cattle producers with a significant reduction of hay production and pasture grazing.

With the rest of the Corn Belt experiencing prospects for above average crop production, coupled with trade and tariff concerns, grain prices have softened considerably in 2018 relative to 2017. At the end of the third quarter, the 2018 December Corn and November Soybean contracts were 14% and 18% lower, respectively, than at the start of the growing season.

Protein prices have experienced a volatile year through 2018 and are mixed, but not materially changed compared to year-ago levels. The benefit of lower grain prices for feed are offset by the higher forage costs for cattle producers. Rains at the end of the quarter have improved prospects for fall grazing or another cutting of hay.

Farmland prices have remained relatively steady over the past year across our territory as confirmed by the Association's annual real estate benchmark farm value study. Land values were stable in crop tracts across the northern portion of the state and there were modest gains in the value of pasture and woodland tracts in southern Missouri. While overall demand for farmland has generally moderated over the past few years across the Association territory, so has the availability of land for sale. These two factors together have kept overall land prices near equilibrium.

## LOAN PORTFOLIO

### Loan Portfolio

Total loans were \$3.9 billion at September 30, 2018, an increase of \$87.5 million from December 31, 2017. The increase was primarily due to continued demand for mortgage loans across most segments of the portfolio.

## Portfolio Credit Quality

The credit quality of our portfolio improved from December 31, 2017. Adversely classified loans decreased to 2.1% of the portfolio at September 30, 2018, from 2.6% of the portfolio at December 31, 2017. Adversely classified loans are loans we have identified as showing some credit weakness outside our credit standards. We have considered portfolio credit quality in assessing the reasonableness of our allowance for loan losses.

In certain circumstances, government guarantee programs are used to reduce the risk of loss. At September 30, 2018, \$232.3 million of our loans were, to some level, guaranteed under these government programs.

## Risk Assets

### Components of Risk Assets

(dollars in thousands)	September 30	December 31
As of:	2018	2017
Loans:		
Nonaccrual	\$6,737	\$8,751
Accruing restructured	1,193	1,310
Accruing loans 90 days or more past due	--	--
Total risk loans	7,930	10,061
Other property owned	251	--
Total risk assets	\$8,181	\$10,061
Total risk loans as a percentage of total loans	0.2%	0.3%
Nonaccrual loans as a percentage of total loans	0.2%	0.2%
Current nonaccrual loans as a percentage of total nonaccrual loans	78.2%	69.3%
Total delinquencies as a percentage of total loans	0.1%	0.1%

Note: Accruing loans include accrued interest receivable.

Our risk assets have decreased from December 31, 2017, and have remained at acceptable levels. Total risk loans as a percentage of total loans were well within our established risk management guidelines.

The decrease in nonaccrual loans was primarily due to the payoff of two nonaccrual loans that totaled approximately \$2.0 million. Nonaccrual loans remained at an acceptable level at September 30, 2018, and December 31, 2017.

## Allowance for Loan Losses

The allowance for loan losses is an estimate of losses on loans in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on periodic evaluation of factors such as loan loss history, estimated probability of default, estimated loss severity, portfolio quality, and current economic and environmental conditions.

### Allowance Coverage Ratios

As of:	September 30	December 31
	2018	2017
Allowance as a percentage of:		
Loans	0.4%	0.4%
Nonaccrual loans	237.9%	181.9%
Total risk loans	202.1%	158.2%

In our opinion, the allowance for loan losses was reasonable in relation to the risk in our loan portfolio at September 30, 2018.

## RESULTS OF OPERATIONS

### Profitability Information

(dollars in thousands)	September 30	December 31
For the nine months ended September 30	2018	2017
Net income	\$56,240	\$49,542
Return on average assets	1.9%	1.7%
Return on average members' equity	9.1%	8.5%

Changes in the chart above relate directly to:

- Changes in income discussed below

- Changes in assets discussed in the Loan Portfolio section
- Changes in capital discussed in the Funding, Liquidity, and Capital section

#### Changes in Significant Components of Net Income

(in thousands)			Increase (decrease) in net income
For the nine months ended September 30	2018	2017	
Net interest income	\$73,345	\$69,536	\$3,809
Patronage income	10,756	11,882	(1,126)
Other income, net	6,861	4,031	2,830
Operating expenses	34,621	35,125	504
Provision for income taxes	101	782	681
Net income	<u>\$56,240</u>	<u>\$49,542</u>	<u>\$6,698</u>

#### Changes in Net Interest Income

(in thousands)	2018 vs 2017
For the nine months ended September 30	
Changes in volume	\$3,440
Changes in interest rates	123
Changes in nonaccrual income and other	246
Net change	<u>\$3,809</u>

The change in other income was primarily due to our share of the Allocated Insurance Reserve Accounts (AIRA) distributions received from the Farm Credit System Insurance Corporation (FCSIC) of \$2.1 million. The AIRA was established by the FCSIC when premiums collected increased the level of the Insurance Fund beyond the required 2 percent of insured debt. There was no distribution in 2017. Refer to the 2017 Annual Report for additional information about the FCSIC.

### FUNDING, LIQUIDITY, AND CAPITAL

We borrow from AgriBank, under a note payable, in the form of a line of credit. Our note payable matures on December 31, 2019, at which time the note will be renegotiated. The repricing attributes of our line of credit generally correspond to the repricing attributes of our loan portfolio, which significantly reduces our market interest rate risk. Due to the cooperative structure of the Farm Credit System and as we are a stockholder of AgriBank, we expect this borrowing relationship to continue into the foreseeable future. Our other source of lendable funds is from unallocated surplus.

The components of cost of funds associated with our note payable include:

- A marginal cost of debt component
- A spread component, which includes cost of servicing, cost of liquidity, and bank profit
- A risk premium component, if applicable

We were not subject to a risk premium at September 30, 2018, or December 31, 2017.

Total members' equity increased \$38.8 million from December 31, 2017, primarily due to net income for the period partially offset by patronage distribution accruals.

The Farm Credit Administration (FCA) Regulations require us to maintain minimums for our common equity tier 1, tier 1 capital, total capital, and permanent capital risk-based capital ratios. In addition, the FCA requires us to maintain minimums for our non-risk-adjusted ratios of tier 1 leverage and unallocated retained earnings and equivalents. Refer to Note 7 in our 2017 Annual Report for a more complete description of these ratios.

#### Regulatory Capital Requirements and Ratios

As of:	September 30 2018	December 31 2017	Regulatory Minimums	Capital Conservation Buffer	Total
Risk-adjusted:					
Common equity tier 1 ratio	18.5%	18.2%	4.5%	2.5%*	7.0%
Tier 1 capital ratio	18.5%	18.2%	6.0%	2.5%*	8.5%
Total capital ratio	18.9%	18.6%	8.0%	2.5%*	10.5%
Permanent capital ratio	18.6%	18.3%	7.0%	N/A	7.0%
Non-risk-adjusted:					
Tier 1 leverage ratio	19.5%	19.1%	4.0%	1.0%	5.0%
Unallocated retained earnings and equivalents leverage ratio	20.0%	19.6%	1.5%	N/A	1.5%

\*The 2.5% capital conservation buffer over risk-adjusted ratio minimums is being phased in through 2020 under the FCA capital requirements.

The capital adequacy ratios are directly impacted by the changes in capital as more fully explained in this section and the changes in assets as discussed in the Loan Portfolio section.

## RELATIONSHIP WITH AGRIBANK

### Purchased Services

During 2016, District associations and AgriBank conducted research related to repositioning many business services offered by AgriBank into a separate entity jointly owned by AgriBank and participating associations. The long-term strategic objective of this initiative is to increase scale, improve operating efficiency, and enhance technology and business services. The proposed service entity will be named SunStream Business Services. An application to form the service entity was submitted to the FCA for approval in May 2017, and the FCA continues its due diligence on the charter request.

## REGULATORY MATTERS

### Investment Securities Eligibility

In May 2018, the FCA Board approved a final rule to revise the requirements governing the eligibility of investment securities for System Banks and associations. The new regulation revises the eligibility purpose, type, and amount of investments that a System association may hold. The regulation is effective January 1, 2019. We currently do not have investment securities on our Consolidated Statements of Condition.

## CERTIFICATION

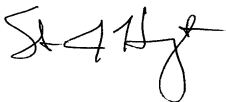
The undersigned have reviewed the September 30, 2018, Quarterly Report of FCS Financial, ACA, which has been prepared under the oversight of the Audit Committee and in accordance with all applicable statutory or regulatory requirements. The information contained herein is true, accurate, and complete to the best of our knowledge and belief.



Kenny Bergmann  
Chairperson of the Board  
FCS Financial, ACA



David D. Janish  
Chief Executive Officer  
FCS Financial, ACA



Steve Harrington  
Chief Financial Officer  
FCS Financial, ACA

November 8, 2018

# CONSOLIDATED STATEMENTS OF CONDITION

FCS Financial, ACA

(in thousands)

(Unaudited)

As of:	September 30 2018	December 31 2017
<b>ASSETS</b>		
Loans	\$3,907,003	\$3,819,508
Allowance for loan losses	16,027	15,915
Net loans	3,890,976	3,803,593
Investment in AgriBank, FCB	80,624	79,125
Accrued interest receivable	50,301	40,380
Other property owned	251	--
Deferred tax assets, net	967	955
Other assets	57,784	60,085
<b>Total assets</b>	<b>\$4,080,903</b>	<b>\$3,984,138</b>
<b>LIABILITIES</b>		
Note payable to AgriBank, FCB	\$3,187,674	\$3,131,564
Accrued interest payable	20,208	16,523
Patronage distribution payable	17,175	21,763
Other liabilities	15,274	12,533
<b>Total liabilities</b>	<b>3,240,331</b>	<b>3,182,383</b>
Contingencies and commitments (Note 4)		
<b>MEMBERS' EQUITY</b>		
Protected members' equity	8	8
Capital stock and participation certificates	11,977	12,231
Unallocated surplus	828,587	789,516
<b>Total members' equity</b>	<b>840,572</b>	<b>801,755</b>
<b>Total liabilities and members' equity</b>	<b>\$4,080,903</b>	<b>\$3,984,138</b>

The accompanying notes are an integral part of these Consolidated Financial Statements.

# CONSOLIDATED STATEMENTS OF INCOME

FCS Financial, ACA

(in thousands)

(Unaudited)

For the period ended September 30	Three Months Ended		Nine Months Ended	
	2018	2017	2018	2017
<b>Interest income</b>	<b>\$45,158</b>	\$39,795	<b>\$130,938</b>	\$115,794
<b>Interest expense</b>	<b>20,217</b>	16,279	<b>57,593</b>	46,258
Net interest income	<b>24,941</b>	23,516	<b>73,345</b>	69,536
<b>Other income</b>				
Patronage income	<b>3,590</b>	5,313	<b>10,756</b>	11,882
Financially related services income	<b>1,681</b>	1,317	<b>2,120</b>	1,871
Fee income	<b>1,077</b>	535	<b>2,477</b>	1,799
Allocated Insurance Reserve Accounts distribution	--	--	<b>2,136</b>	--
Miscellaneous (loss) income, net	<b>(110)</b>	11	<b>128</b>	361
Total other income	<b>6,238</b>	7,176	<b>17,617</b>	15,913
<b>Operating expenses</b>				
Salaries and employee benefits	<b>6,782</b>	6,789	<b>20,637</b>	20,454
Other operating expenses	<b>4,823</b>	5,042	<b>13,984</b>	14,671
Total operating expenses	<b>11,605</b>	11,831	<b>34,621</b>	35,125
Income before income taxes	<b>19,574</b>	18,861	<b>56,341</b>	50,324
<b>Provision for income taxes</b>	<b>118</b>	230	<b>101</b>	782
Net income	<b>\$19,456</b>	\$18,631	<b>\$56,240</b>	\$49,542

The accompanying notes are an integral part of these Consolidated Financial Statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY

*FCS Financial, ACA*

*(in thousands)*

*(Unaudited)*

	Protected Members' Equity	Capital Stock and Participation Certificates	Unallocated Surplus	Total Members' Equity
Balance at December 31, 2016	\$8	\$12,598	\$741,134	\$753,740
Net income	--	--	49,542	49,542
Unallocated surplus designated for patronage distributions	--	--	(9,298)	(9,298)
Capital stock and participation certificates issued	--	659	--	659
Capital stock and participation certificates retired	--	(899)	--	(899)
<b>Balance at September 30, 2017</b>	<b>\$8</b>	<b>\$12,358</b>	<b>\$781,378</b>	<b>\$793,744</b>
Balance at December 31, 2017	\$8	\$12,231	\$789,516	\$801,755
Net income	--	--	56,240	56,240
Unallocated surplus designated for patronage distributions	--	--	(17,169)	(17,169)
Capital stock and participation certificates issued	--	638	--	638
Capital stock and participation certificates retired	--	(892)	--	(892)
<b>Balance at September 30, 2018</b>	<b>\$8</b>	<b>\$11,977</b>	<b>\$828,587</b>	<b>\$840,572</b>

*The accompanying notes are an integral part of these Consolidated Financial Statements.*

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 1: ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

The Consolidated Financial Statements contain all adjustments necessary for a fair presentation of the interim consolidated financial condition and consolidated results of operations. Our accounting policies conform to accounting principles generally accepted in the United States of America (GAAP) and the prevailing practices within the financial services industry. This interim Quarterly Report is prepared based upon statutory and regulatory requirements and in accordance with GAAP. However, certain disclosures required by GAAP are omitted. The results of the nine months ended September 30, 2018, are not necessarily indicative of the results to be expected for the year ending December 31, 2018. The interim financial statements and the related notes in this Quarterly Report should be read in conjunction with the Consolidated Financial Statements and related notes included in our Annual Report for the year ended December 31, 2017.

The Consolidated Financial Statements present the consolidated financial results of FCS Financial, ACA (the Association) and its subsidiaries FCS Financial, FLCA and FCS Financial, PCA (the subsidiaries). All material intercompany transactions and balances have been eliminated in consolidation.

#### Recently Issued or Adopted Accounting Pronouncements

We have assessed the potential impact of accounting standards that have been issued by the Financial Accounting Standards Board (FASB) and have determined the following standards to be applicable to our business. While we are a nonpublic entity, we generally adopt on the public entity required date to align with other Farm Credit System institutions. For recently issued and adopted accounting pronouncements disclosed, we plan to adopt on the public entity effective date.

Standard and effective date	Description	Adoption status and financial statement impact
In May 2014, the FASB issued Accounting Standards Update (ASU) 2014-09 "Revenue from Contracts with Customers." This guidance was effective for public entities on January 1, 2018.	The guidance governs revenue recognition from contracts with customers and requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Financial instruments and other contractual rights within the scope of other guidance issued by the FASB are excluded from the scope of this guidance. The guidance sets forth the requirement for new and enhanced disclosures.	We adopted this guidance on January 1, 2018, using the modified retrospective approach, as the majority of our revenues are not subject to the new guidance. The adoption of the guidance did not have a material impact on the financial condition, results of operations, or cash flows.
In March 2017, the FASB issued ASU 2017-07 "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Cost." This guidance was effective for public entities on January 1, 2018.	This guidance requires that an employer disaggregate the service cost component from the other components of net benefit cost. Specifically, the guidance requires non-service cost components of net benefit cost to be recognized in a non-operating income line item of the income statement and allow only the service cost component of net benefit cost to be eligible for capitalization.	We adopted this guidance on January 1, 2018. The adoption of the guidance did not impact our financial condition, results of operations, cash flows, or financial statement disclosures.
In January 2016, the FASB issued ASU 2016-01 "Recognition and Measurement of Financial Assets and Financial Liabilities." This guidance was effective for public business entities on January 1, 2018.	The guidance is intended to enhance the reporting model for financial instruments to provide users of financial statements with more decision-useful information. The amendments address certain aspects of recognition, measurement, presentation, and disclosure of financial statements.	We adopted this guidance on January 1, 2018. The adoption of this guidance did not impact our financial condition, results of operations, or cash flows, but did impact our fair value disclosures.
In February 2016, the FASB issued ASU 2016-02 "Leases." In July 2018, the FASB issued ASU 2018-11 "Leases (Topic 842): Targeted Improvements." The guidance is effective for public entities in its first quarter of 2019 and early adoption is permitted.	The guidance modifies the recognition and accounting for lessees and lessors and requires expanded disclosures regarding assumptions used to recognize revenue and expenses related to leases. When this guidance is adopted, a liability for lease obligations and a corresponding right-of-use asset will be recognized on the Consolidated Statements of Condition for all lease arrangements spanning more than 12 months. The guidance includes an optional transition method where an entity is permitted to apply the guidance as of the adoption date and recognize a cumulative-effect adjustment to the opening balance of retained earnings.	We have no plans to early adopt this guidance. We are in the process of system selection, drafting accounting policies, and designing processes and controls to implement this standard. The necessary disclosures will be determined during 2018. We have determined after preliminary review, this guidance will not have a material impact on our financial condition, results of operations, and financial statement disclosures, and will have no impact on cash flows.



Standard and effective date	Description	Adoption status and financial statement impact
In August 2018, the FASB issued ASU 2018-15 "Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement that is a Service Contract." The guidance is effective for our first quarter of 2020 and early adoption is permitted.	The guidance clarifies that implementation costs incurred in a hosting arrangement that is a service contract should be accounted for in the same manner as implementation costs incurred to develop or obtain internal-use software.	We are in the process of reviewing the accounting standard. Based on our preliminary review and analysis, this new guidance will not have a material impact on our financial condition, results of operations, cash flows, and financial statement disclosures.
In June 2016, the FASB issued ASU 2016-13 "Financial Instruments – Credit Losses." This guidance is effective for public business entities for non-U.S. Securities Exchange Commission filers for the first quarter of 2021 and early adoption is permitted.	The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses.	We have no plans to early adopt this guidance. We are in the process of reviewing the standard. Significant implementation matters yet to be addressed include system selection, drafting of accounting policies and disclosures, and designing processes and controls. We are currently unable to estimate the impact on the financial statements.

## NOTE 2: LOANS AND ALLOWANCE FOR LOAN LOSSES

### Loans by Type

(dollars in thousands)

As of:	September 30, 2018		December 31, 2017	
	Amount	%	Amount	%
Real estate mortgage	\$2,194,832	56.1%	\$2,126,626	55.7%
Production and intermediate-term	685,705	17.6%	755,647	19.8%
Agribusiness	787,718	20.2%	750,158	19.6%
Other	238,748	6.1%	187,077	4.9%
Total	\$3,907,003	100.0%	\$3,819,508	100.0%

The other category is primarily comprised of communication, energy, and other diversified industries in our capital markets portfolio.

### Delinquency

#### Aging Analysis of Loans

(in thousands)	30-89	90 Days	Total	Not Past Due	
	Days	or More		or Less than 30	
As of September 30, 2018	Past Due	Past Due	Past Due	Days Past Due	Total
Real estate mortgage	\$1,880	\$1,013	\$2,893	\$2,224,753	\$2,227,646
Production and intermediate-term	468	198	666	698,384	699,050
Agribusiness	--	--	--	791,388	791,388
Other	73	--	73	239,147	239,220
Total	\$2,421	\$1,211	\$3,632	\$3,953,672	\$3,957,304

As of December 31, 2017	30-89	90 Days	Total	Not Past Due	
	Days	or More		or Less than 30	
	Past Due	Past Due	Past Due	Days Past Due	Total
Real estate mortgage	\$1,887	\$1,113	\$3,000	\$2,148,167	\$2,151,167
Production and intermediate-term	1,324	959	2,283	765,197	767,480
Agribusiness	--	85	85	753,474	753,559
Other	112	--	112	187,570	187,682
Total	\$3,323	\$2,157	\$5,480	\$3,854,408	\$3,859,888

Note: Accruing loans include accrued interest receivable.

There were no loans 90 days or more past due and still accruing interest at September 30, 2018, and December 31, 2017.

## Risk Loans

Risk loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms.

<b>Risk Loan Information</b>		
(in thousands)	<b>September 30</b>	December 31
As of:	<b>2018</b>	2017
Volume with specific allowance	<b>\$317</b>	\$1,141
Volume without specific allowance	<b>7,613</b>	8,920
Total risk loans	<b>\$7,930</b>	\$10,061
Total specific allowance	<b>\$190</b>	\$648
For the nine months ended September 30	<b>2018</b>	2017
Income on accrual risk loans	<b>\$46</b>	\$50
Income on nonaccrual loans	<b>630</b>	384
Total income on risk loans	<b>\$676</b>	\$434
Average risk loans	<b>\$7,944</b>	\$9,885

Note: Accruing loans include accrued interest receivable.

We did not have any material commitments to lend additional money to borrowers whose loans were classified as risk loans at September 30, 2018.

## Troubled Debt Restructurings (TDRs)

In situations where, for economic or legal reasons related to the borrower's financial difficulties, we grant a concession for other than an insignificant period of time to the borrower that we would not otherwise consider, the related loan is classified as a troubled debt restructuring, also known as a restructured loan. A concession is generally granted in order to minimize economic loss and avoid foreclosure. Concessions vary by program and borrower and may include interest rate reductions, term extensions, payment deferrals, or an acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. Loans classified as TDRs are considered risk loans. All risk loans are analyzed within our allowance for loan losses. We record a specific allowance to reduce the carrying amount of the restructured loan to the lower of book value or net realizable value of collateral.

### TDR Activity

(in thousands)

Nine months ended September 30	<b>2018</b>		2017	
	Pre-modification	Post-modification	Pre-modification	Post-modification
Real estate mortgage	<b>\$746</b>	<b>\$746</b>	\$322	\$329
Production and intermediate-term	<b>126</b>	<b>126</b>	451	444
Agribusiness	<b>82</b>	<b>82</b>	--	--
Total	<b>\$954</b>	<b>\$954</b>	\$773	\$773

Pre-modification represents the outstanding recorded investment of the loan just prior to restructuring and post-modification represents the outstanding recorded investment of the loan immediately following the restructuring. The recorded investment of the loan is the unpaid principal amount of the receivable increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, and acquisition costs and may also reflect a previous direct charge-off.

The primary types of modification included deferral of principal and extension of maturity.

There were no TDRs that defaulted during the nine months ended September 30, 2018, or 2017 in which the modification was within twelve months of the respective reporting period.

<b>TDRs Outstanding</b>		
(in thousands)	<b>September 30</b>	December 31
As of:	<b>2018</b>	2017
Accrual status:		
Real estate mortgage	<b>\$536</b>	\$551
Production and intermediate-term	<b>657</b>	759
Total TDRs in accrual status	<b>\$1,193</b>	\$1,310
Nonaccrual status:		
Real estate mortgage	<b>\$1,815</b>	\$1,487
Production and intermediate-term	<b>539</b>	650
Agribusiness	<b>67</b>	--
Total TDRs in nonaccrual status	<b>\$2,421</b>	\$2,137
Total TDRs:		
Real estate mortgage	<b>\$2,351</b>	\$2,038
Production and intermediate-term	<b>1,196</b>	1,409
Agribusiness	<b>67</b>	--
Total TDRs	<b>\$3,614</b>	\$3,447

There were no commitments to lend to borrowers whose loans have been modified in a TDR at September 30, 2018.

#### **Allowance for Loan Losses**

##### **Changes in Allowance for Loan Losses**

(in thousands)	<b>2018</b>	2017
Nine months ended September 30		
Balance at beginning of period	<b>\$15,915</b>	\$16,428
Loan recoveries	<b>179</b>	199
Loan charge-offs	<b>(67)</b>	(312)
Balance at end of period	<b>\$16,027</b>	\$16,315

#### **NOTE 3: OTHER INVESTMENTS**

We and other Farm Credit Institutions are among the limited partners for Rural Business Investment Companies (RBICs). Our total commitment is \$5 million with varying commitment end dates through September 2021. Certain commitments may have an option to extend under certain circumstances. Our investment in the RBICs are recorded in "Other assets" in the Consolidated Statements of Condition, and totaled \$360 thousand at September 30, 2018, and \$180 thousand at December 31, 2017.

The investments were evaluated for impairment. No investments were impaired as of September 30, 2018, and December 31, 2017.

#### **NOTE 4: CONTINGENCIES AND COMMITMENTS**

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the Consolidated Financial Statements. We do not anticipate any material losses because of these contingencies or commitments.

We may be named as a defendant in certain lawsuits or legal actions in the normal course of business. At the date of these Consolidated Financial Statements, our management team was not aware of any material actions. However, management cannot ensure that such actions or other contingencies will not arise in the future.

#### **NOTE 5: FAIR VALUE MEASUREMENTS**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market for the asset or liability. Accounting guidance also establishes a fair value hierarchy, with three input levels that may be used to measure fair value. Refer to Note 2 in our 2017 Annual Report for a more complete description of the three input levels.

We did not have any assets or liabilities measured at fair value on a recurring basis at September 30, 2018, or December 31, 2017.

## Non-Recurring

We may be required, from time to time, to measure certain assets at fair value on a non-recurring basis.

### Assets Measured at Fair Value on a Non-recurring Basis

(in thousands)

	As of September 30, 2018			Total Fair Value
	Fair Value Measurement Using			
	Level 1	Level 2	Level 3	
Impaired loans	\$ --	\$ --	\$133	\$133
Other property owned	--	--	261	261

	As of December 31, 2017			Total Fair Value
	Fair Value Measurement Using			
	Level 1	Level 2	Level 3	
Impaired loans	\$ --	\$ --	\$518	\$518
Other property owned	--	--	--	--

## Valuation Techniques

**Impaired loans:** Represents the carrying amount and related write-downs of loans which were evaluated for individual impairment based on the appraised value of the underlying collateral. When the value of the collateral, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. If the process uses independent appraisals and other observable market-based information, they are classified as Level 2. If the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters, they are classified as Level 3.

**Other property owned:** Represents the fair value and related losses of foreclosed assets that were measured at fair value based on the collateral value, which is generally determined using appraisals, or other indications based on sales of similar properties. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. If the process uses independent appraisals and other market-based information, they are classified as Level 2. If the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the property and other matters, they are classified as Level 3.

## NOTE 6: SUBSEQUENT EVENTS

We have evaluated subsequent events through November 8, 2018, which is the date the Consolidated Financial Statements were available to be issued. There have been no material subsequent events that would require recognition in our Quarterly Report or disclosure in the Notes to Consolidated Financial Statements.